ANNUAL REPORT

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MEETING THE MOMENT

ASIA PACIFIC FOUNDATION OF CANADA

FONDATION ASIE PACIFIQUE DU CANADA

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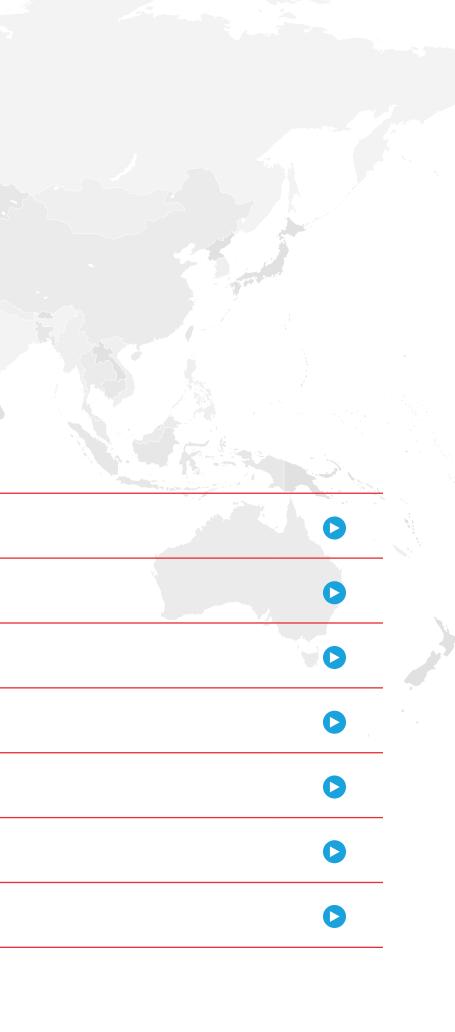
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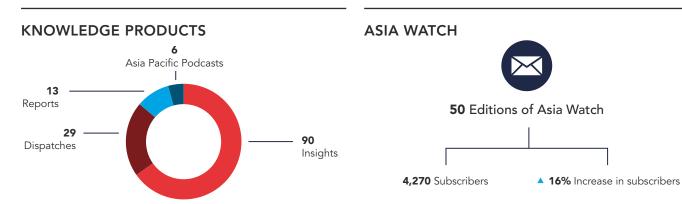


# YEAR AT A GLANCE

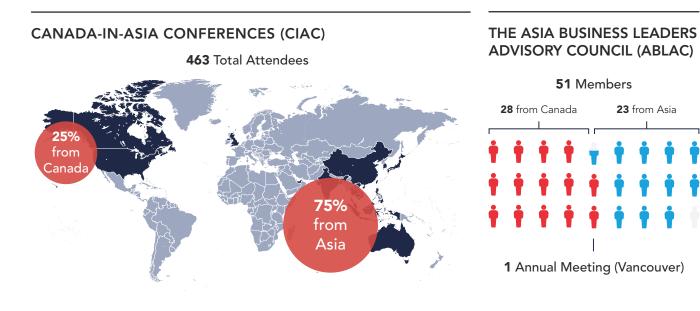
Through the lens of APF Canada's 2023-24 Annual Plan Core Objectives

Establish core service offerings relevant to the highest Canadian needs in engaging Asia

• Information and insights relevant to Canadian interests



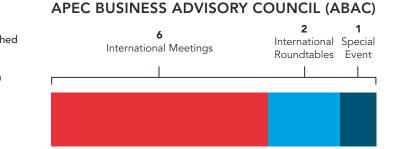
• Support for Canadians to build and participate in networks

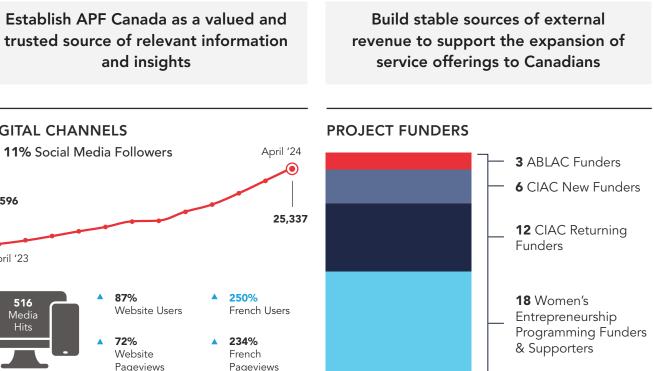


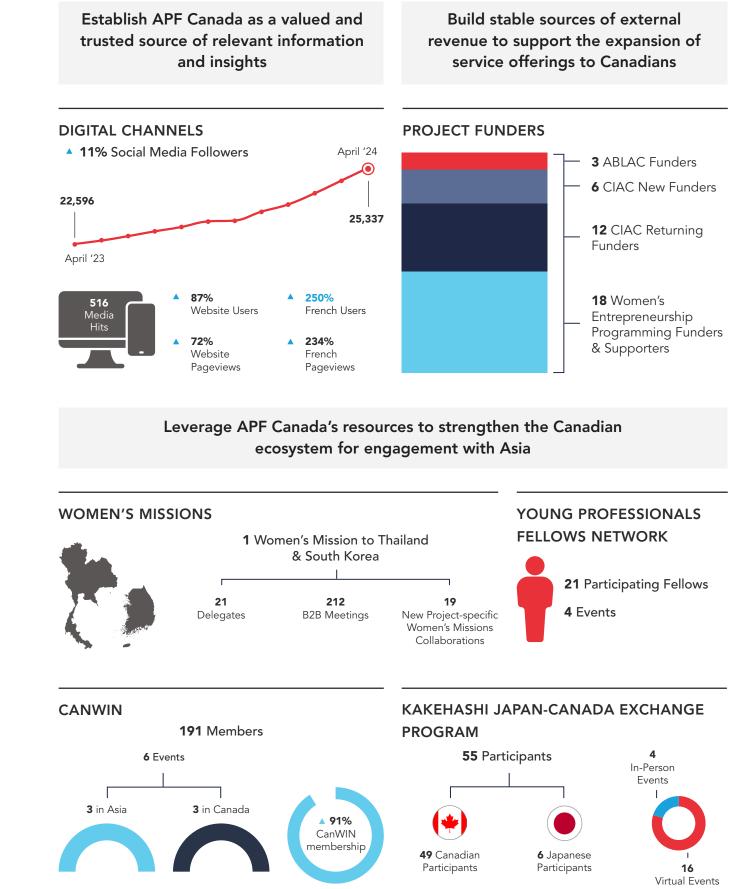
## **FELLOWS**



5 New Senior 18 Distinguished Fellows Fellows (Non-Resident) 2 New Media 2 New John H. Fellows McArthur Research Fellows









In a year characterized by major global tensions and upheavals, we are reminded that the Indo-Pacific is a region central to Canada's future security and economic prosperity, albeit one fraught with its own set of geopolitical challenges.

As Canadians, we despair at the stark realities of protracted wars in Europe and the Middle East, the rise of nationalism, protectionism, piracy, and the very real and devastating impacts of our changing climate. The Indo-Pacific region is far from immune to such concerns, with human rights violations, maritime confrontations, and environmental disasters dominating the headlines this year.

Indeed, for all its immense promise – the world's fastest-growing economic region energized by technological innovation, youthful talent, and vast

LETTER FROM THE BOARD CHAIR

new markets of rising middle-class consumers – Asia faces increased, complex geopolitical and geo-economic risks, including those related to the future of Taiwan, conflicting territorial claims in the South China Sea, and the fate of the Korean Peninsula. These risks are not only internally disruptive but highlight the need for Canada – a country with strained relations with two major powers in the region, China and India – to recalibrate its relations with the economies, governments, and institutions across the breadth of the region if we are to play a meaningful and mutually beneficial role in regional and global affairs.

The Government of Canada has leaned into its engagement with Asia through the Indo-Pacific Strategy (IPS) released in November 2022. With new resources made available to us with the advent of the IPS, APF Canada will, in the second half of 2024, be opening an Asia Regional Office with a convening hub in Singapore and programming throughout the region, an initiative detailed in the pages of this Annual Report. This ambitious initiative will augment and build on the Foundation's research, projects, and programming over the past 40 years, during which time we have been a consistent advocate for and supporter of enhanced engagement and collaboration in the region. The work of the 12 months covered in this Report has served as a multi-lane bridge between APF Canada's past and a future that will see Canadian engagement in Asia expand and Canadian understanding of opportunities and challenges across the region benefit from increased exposure to voices, ideas, and new potential partners from Asia.

Meeting the moment that the Indo-Pacific region represents for the future prosperity of Canada and Canadians necessitates a clear-eyed appreciation and nuanced understanding of the increasingly congested intersection where Canada's geo-economic interests meet Asia's geopolitical risks. This year, the Foundation refocused much of its research, programming, and networks activities to ensure that we continue to deliver on our core mission to be Canada's catalyst for engagement with Asia, and Asia's bridge to Canada in this era of growing global insecurity.

I am particularly proud of the work our operations and partnerships team undertook this year to deliver timely information and analysis on the key issues underpinning and driving Canada's Indo-Pacific engagement, with a renewed focus on geopolitics and the security space through new backgrounders, policy briefs, and thematic events placing Asia's issues in Canada's frame. I am similarly proud of our networks and partnerships team and their success, with our partners at Universities Canada, in building on our flagship Canada-in-Asia Conference (CIAC) series with the impactful delivery, under the dual banners of agri-food and climate solutions, of two conferences over four days in Singapore. "CIAC2024" not only established the annual conference as a continuing commitment to Canadian engagement in the region but facilitated frank and fruitful dialogue between our private- and public-sector stakeholders on both sides of the Pacific.

Elsewhere this year, the Foundation continued to deliver on its commitment to advance women's economic empowerment at home and abroad by supporting Canadian businesswomen in the Indo-Pacific through the Canadian Women-only Business Mission to South Korea and Thailand, the seventh mission in our ongoing women's mission

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Meeting the moment that the Indo-Pacific region represents for the future prosperity of Canada and Canadians necessitates a clear-eyed appreciation and nuanced understanding of the increasingly congested intersection where Canada's geo-economic interests meet Asia's geopolitical risks." series connecting Canadian women entrepreneurs with counterparts and opportunities in Asia. And recognizing the vital importance of building existing and new expert networks of thought leaders on Canada-Asia relations to help us make sense of the changing realities in the Indo-Pacific for Canadian stakeholders in government, business, academia, and civil society, this year saw a renewal of the Foundation's cohorts of distinguished, senior, and young professionals fellows.

The past year was also one of renewal for the Foundation's Board of Directors, with the departure of three long-serving Directors (at the time of writing, July 2024) and the arrival of five new Directors with broad representation from across Canada. From Quebec, we welcomed David Lederhendler, the Founder and CEO of Montréal-based Yeji Data Lab, an Artificial Intelligence scalable solutions provider, and The Hon. Baljit S. Chadha, Founder and President of Montréal-based Balcorp Limited, an international trade and marketing firm. From Ontario, we were joined this year by Melissa Chee, a deep tech executive, entrepreneur, and business leader based in Toronto. From Saskatchewan, we welcomed Grant J. Kook, Founder, President, CEO, and Chair of Saskatoon-based Westcap Management, a leading venture capital and private equity fund manager. And from British Columbia, we were joined by Suromitra

Sanatani, an experienced independent director and Chair of the Royal Bank GAM Independent Review Committee. With their considerable business acumen, strategic approaches to governance, and unique skillsets and expertise, I know these new Directors will only strengthen our Board at this pivotal time in Canada-Asia relations as we look to solidify our presence and purpose in the region.

While the Indo-Pacific region is not immune to the geopolitical challenges defining this current era of global insecurity, we believe more than ever that Canada has much to gain, and offer, by deepening its engagement. At the Foundation, we will continue to build awareness in Asia of Canada's strengths and potential contributions and, in Canada, to provide relevant analysis of Asia's challenges and opportunities while expanding our domestic outreach from coast to coast to coast.

As you will read in the pages of this Annual Report, APF Canada continues to support closer commercial and economic ties with the Indo-Pacific, but also to promote mutual understanding and awareness of the drivers of change in contemporary Asia, with the continuing aim of supporting Canada and Canadians to navigate the risks while meeting a moment of unparalleled opportunity.

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The Hon. Pierre Pettigrew Chair of the Board, Asia Pacific Foundation of Canada



# LETTER FROM THE PRESIDENT AND CEO

This year, we approach the 40th anniversary of the Closer to home, 2023-24 was a truly pivotal year for Asia Pacific Foundation of Canada, established by the Foundation, as we shifted into higher gear in an Act of Parliament on June 28, 1984, to develop anticipation of the step-change in 2024-25 that will closer ties, promote capacity development, and build define a new era of Canada-Asia engagement for our networks between the peoples and institutions organization and our diverse and growing community of Canada and Asia. Reflecting on the past four of stakeholders in the private and public sectors, decades, I believe the single most significant impact research, academia, and civil society on both sides of the Foundation has had is in the generations of the Pacific. individuals who have worked for or with APF At the close of the fiscal year, we were working on the Canada, including hundreds of research scholars and funding agreement with Global Affairs Canada for the fellows. These APF Canada alumni are now spread establishment of the APF Canada Asia Regional Office across Canada and the Indo-Pacific region. Some (ARO) in Singapore and new programs and initiatives hold positions of great influence and responsibility, in the region - and between the region and Canada working to enhance Canada-Asia engagement in focused principally on Southeast Asia and South Asia myriad ways, contributing to Canada's future security and prosperity in the Asian century. (mainly India), but also enhancing our activities with

established and new partners in other key economies in the Indo-Pacific, such as South Korea, Japan, and Taiwan, among others. The funding agreement was subsequently signed in July 2024.

Building our internal capacity to meet this transformative, historic opportunity, I was delighted to welcome two new vice-presidents to the APF Canada team this year. In November 2023, Vina Nadjibulla, an international security and peacebuilding specialist with more than two decades of experience in highlevel diplomacy, advocacy, policy-making, and political risk analysis, joined us as Vice-President Research & Strategy. Leading APF Canada's research, education, network support activities, and development and capacity-building projects, Vina has had an immediate impact on the contributions APF Canada is able to make to national and international conversations on Canada-Asia relations.

In January 2024, Laurel West, formerly a senior executive with The Economist Group and based in Asia for the last three decades, first in Japan and then in Hong Kong, joined us as Vice-President Operations & Partnerships. Overseeing the Foundation's business development, business networks, events, and operational functions, including finance and human resources, Laurel has bolstered the team that will take forward our successful annual flagship event in Asia, the Canada-in-Asia Conferences series, and operationalize our new office in Singapore.

With a renewed research focus on timely information and analysis on the key issues driving Canada's Indo-Pacific engagement and the convening of impactful events, roundtables, and dialogues on issues and ideas shaping the region, alongside a ramping up of our internal capacity to deliver on projects and programming across the Indo-Pacific, APF Canada stands ready to meet the moment a dynamic Asia represents for Canada and Canadians.

The Foundation has also elevated its visibility this year through speaking at events hosted by other organizations in Canada and abroad and through more regular media engagements. Heightened media interest in Canada-Asia issues – with dramatic developments across the region - saw our media profile increase significantly this year, including, for example, the high-profile offering of suggestions on ways for Taiwan to join or otherwise engage with the membership of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) in Canada's year as Chair, our tracking of Canada's Public Inquiry into Foreign Interference in Federal Electoral Processes and Democratic Institutions, and our extensive coverage and analysis of Canada-India relations - past, present, and potential.

In partnership with Universities Canada, we also held our second annual Canada-in-Asia Conferences event in February 2024. With solid support from new and returning financial and in-kind partners from the public and private sectors, we have now firmly established the Canada-in-Asia Conferences as a flagship, 500-person annual event for Canadaconnected individuals, firms, and institutions across Asia and key players in Indo-Pacific engagement from across Canada in the private, public, higher education, and research sectors. This year, the team led by Central Canada Office Vice-President Christine Nakamura also successfully delivered our seventh Women's Business Mission to Asia, supporting women and gender-diverse entrepreneurs on a business mission to South Korea and Thailand in November 2023, along with well-attended Canadian Women's International Network (CanWIN) events across the country, including in Montreal, St. John's, Whitehorse, and Calgary, with plans to host the inaugural CanWIN Global Summit in Toronto in June 2024. Our CanWIN team supported a cohort of women-founded or -led startups to travel to Singapore in February 2024 to attend the Venture into Sustainability panel and pitch session as part of CIAC2024, a companion event that attracted 40 investors and 30 high-level industry and government leaders from across Asia, including Singapore, Taiwan, the Philippines, Malaysia, Brunei, Thailand, Vietnam, and South Korea.

As I write this in July 2024, our teams are operationalizing the newly-signed, five-year, \$24.5-million funding agreement to establish an Asia Regional Office and new regional programs, with plans for a high-visibility hub and staff in Singapore and contracted local support in New Delhi, Jakarta, and Bangkok. This initiative, first announced by the Government of Canada in November 2022 as part of Canada's Indo-Pacific Strategy, will see APF Canada launch a major suite of new programs and events that will bring Canadians and their ideas to Southeast Asia, South Asia, and elsewhere in the Indo-Pacific, and will bring leading thinkers and their ideas, as well as dynamic partners for Canadians, from the region to Canada, broadening and deepening Asia-Canada networks across the region and across the Pacific Ocean. As we look to the year ahead, we find ourselves better positioned than ever - ready, energized, and excited to embark on the next phase in our evolution as Canada's catalyst for engagement with Asia and Asia's bridge to Canada.

SAN.

Jeff Nankivell President and CEO, Asia Pacific Foundation of Canada

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[Our Asia Regional Office] initiative . . . will see APF Canada launch a major suite of new programs and events that will bring Canadians and their ideas to Southeast Asia, South Asia, and elsewhere in the Indo-Pacific, and will bring leading thinkers and their ideas, as well as dynamic partners for Canadians, from the region to Canada."



## **Financial Reports**

The purpose of the Foundation is to develop closer ties between the peoples and institutions of Canada and the peoples and institutions of the Asia-Pacific region, and to promote capacity development in persons and entities that share an interest in the Asia-Pacific region and the building of networks between them."

- The Asia-Pacific Foundation of Canada Act, 1984

As the Asia Pacific Foundation of Canada approaches its Canadian stakeholders across governments, business, 40<sup>th</sup> anniversary as Canada's leading independent public academia, and civil society. institution focused on Canada's relations with Asia, we While the opportunities are immense for enhanced Canada-Asia engagement across multiple facets of our relations with the economies, institutions, and peoples of Asia, so are the challenges. With the emergence of new global conflicts and escalating geopolitical tensions in the Indo-Pacific, not to mention Canada's strained relations with two major powers in the region, China and India, the Foundation is in a unique position to provide reasoned analysis, convene regional experts and thought leaders in Canada and Asia, and pursue new lines of research and work that reflect, contextualize, and offer pathways forward in Canada's relations with Asia in an increasingly turbulent world beset by political, economic, and climate shocks.

find ourselves at a singular moment in the Foundation's history, both in terms of our expanding organizational capacity with the announcement of an APF Canada-led Asia Regional Office (ARO) and programming in Asia and the federal government's renewed commitment to the Indo-Pacific as a region central to Canada's future security and economic prosperity. As Canada and Canadians turn their attention to the Indo-Pacific opportunity, particularly the dynamic economies of Southeast and South Asia, the Foundation's role as a trusted source of information and analysis and as a catalyst for the establishment of new and enhanced transpacific networks, has never been more central to Canada's national interest, and we stand poised to 'meet the moment' on behalf of

## In 2019, APF Canada set A 5-Year Strategic Plan for the Asia Pacific Foundation of Canada with seven core objectives:

- To shape public debate within Canada on Asian affairs through data-informed research.
- 2 To educate the next generation of Canadian Asia scholars and practitioners through curriculum development and engagement.
- To support innovative research on the Asia 3 Pacific through a robust grants program for post-graduate scholars, junior researchers, and Distinguished Fellows.
- To identify and examine current and emerging 4 issues in Asia with relevance to Canadian economic, security, and political interests.
- To facilitate international connectivity between 5 Canada and Asia through domestic and regional networks.
- To provide strategic direction for the Canadian 6 private sector in engaging with or expanding to Asia in high-priority industries such as artificial intelligence and clean technology.
- To develop a more sustainable funding model for the Foundation in support of these efforts.



In the final year of this five-year plan, APF Canada set its 2023-2024 Annual Plan driven by four core program objectives (and their related initiatives):



What follows is an overview of APF Canada's to support Canadian private and public sector networks, research, education, and outreach activities stakeholders in meeting the moment in Canada's and results set against those four objectives for renewed engagement with the dynamic economies, the 2023-2024 fiscal year, from April 1, 2023, institutions, and peoples of the Indo-Pacific. to March 31, 2024, and our continuing efforts

Leverage APF Canada's resources to strengthen the Canadian

## EXTERNALLY FUNDED PROJECTS FISCAL 2023-24

PROJECT/ENDEAVOUR	FUNDING BODY/SUPPORTER		PROJECT/ENDEAVOUR	FUNDING B
Activating K-12 Education on Asian Canadian History	CanadaHelps Asian Solidarity Fund		Northeast X Southeast: Advancing Partnerships	Air Canada
APEC-Canada Growing Business Partnership – Phase II	Global Affairs Canada		Between Canada and Asia	
Asia Business Leaders Advisory Council (ABLAC) 2024 Meeting	Government of British Columbia – Trade & Invest BC	Sun Life	Investment Monitor	Export Develo
	Export Development Canada		John H. McArthur Research Fellowship	The John H. N Fellowship Fur
Asia Pacific Curriculum Project	Government of British Columbia – Ministry of Education		Kakehashi Project	Ministry of For
Canada-in-Asia Conferences	Air Canada	Invest in Canada		
2024: Agri-food	Government of Canada	Fasken		
(hosted in Singapore in partnership with Universities Canada)	Government of Saskatchewan	University of British Columbia		
	Export Development Canada	University of Saskatchewan		
	International Development Research Centre			
Canada-in-Asia Conference	Air Canada	Invest in Canada		
2024: Climate Solutions	Cameco	Investissement Québec		
(hosted in Singapore in partnership	CIBC	International		
with Universities Canada)		Manulife		
	Export Development Canada	National Bank of Canada		
	Fasken	Sun Life		
	Government of Canada			
	Government of Ontario	University of British Columbia		
	International Development Research Centre	University of Calgary		

## BODY/SUPPORTER

Federal Economic Development Agency for Southern Ontario

elopment Canada

. McArthur Distinguished Fund

Foreign Affairs of Japan



# MAJOR INITIATIVES

**Our Impact** 

Who We Are

## **Financial Reports**

# **OUR RESEARCH ACTIVITIES**

Supporting 2024 Annual Plan Objectives:



Establish core service offerings relevant to the highest Canadian needs in engaging Asia.

a. Information and insights relevant to Canadian interests.



Establish APF Canada as a valued and trusted source of relevant information and insights.

This year, APF Canada's research team significantly stepped up the production of high-quality, relevant, and user-friendly research outputs in the form of new publications of different types and lengths, recorded events, and podcasts – all with a focus on timely information and analysis on the key issues driving Canada's Indo-Pacific engagement.

In addition to Insights and Dispatches, the Foundation's growing stable of knowledge products now includes Explainers, Policy Briefs, multi-authore Strategic Reflections from our non-resident Senior Fellows and other experts in our networks, and the more regularized release of podcasts and APF Canada event videos. Our weekly Asia Watch newsletter, meanwhile, has been revamped to better highlight the most up-to-date developments happening in the Indo-Pacific and their possible implications for Canad and Canadians.

Under the direction of Vice-President Research & Strategy, Vina Nadjibulla, who joined the organization

	in November 2023, in addition to elevating the
ew 1	quality and quantity of our knowledge products, APF
	Canada's research team has ramped up our convening
	of events, roundtables, and dialogues. Those included
	in-house dialogues with Foreign Minister Mélanie Joly
	and senior government officials such as Canada's Indo-
	Pacific Trade Representative Paul Thoppil, who are on
	the front lines in implementing Canada's Indo-Pacific
	Strategy (IPS), as well as organizing panel discussions
red	such as three high-profile events this year with leading
	academics and experts on China, India, and Japan.
1	The Foundation also facilitated the exchange of
la	perspectives and shared the global relevance of
	our work this year with visitors such as France's
e ada	Ambassador to Canada, Michel Miraillet, the High
	Commissioner of India to Canada, Sanjay Kumar
	Verma, and Philippines journalist and 2023 Marshall
	McLuhan Fellow Jodesz Gavilan.

The Foundation is elevating its visibility by becoming more active in speaking at events hosted by other organizations in Canada and through regular media engagements, now captured on a dedicated section of our website. We have also provided technical briefings on Canada's IPS for businesses, media stakeholders, and provincial governments in Atlantic Canada, B.C., Ontario, and Quebec.

## **HIGH-VALUE ENGAGEMENTS**

FEBRUARY 21-23, 2024

### **Raisina Dialogue**

Location: New Delhi, India

APF Canada Participation: President & CEO Jeff Nankivell and VP Research & Strategy Vina Nadjibulla (participants)

**Theme:** India's premier conference on geopolitics and geoeconomics committed to addressing the most challenging issues facing the global community; hosted by the Observer Research Foundation in partnership with the Ministry of External Affairs, Government of India.

The Foundation has also reinforced its secretariat and substantive services for Canadian engagement with the Asia-Pacific Economic Cooperation (APEC) and the APEC Business Advisory Council (ABAC) (see Partner Networks section of this report) and has launched new programming in support of Canada's leadership of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership Commission in 2024,

including the development of a 'CPTPP information To expand our access to knowledge and perspectives repository' on APF Canada's website and supporting on Canada-Indo-Pacific relations, we have revamped events and publications planned for next year. In our <u>Senior Fellows</u> (Non-resident) and <u>Distinguished</u> addition, we have launched new research workstreams <u>Fellows</u> programs and are engaging these outside on emerging issues for Canada's engagement in the experts more in our analysis and publications, as well Indo-Pacific, including security, artificial intelligence, as in the mentoring and professional development of and space. APF Canada's research scholars.

## **JANUARY 24, 2024**

## Western Canada Economic Forum

Location: Calgary, Canada

APF Canada Participation: VP Research & Strategy Vina Nadjibulla (presenter)

Theme: Key Western Canada business leaders discuss how a strong Western Canadian economy strengthens the Canadian economy.

### DECEMBER 4, 2023

## Indo-Pacific Strategy Forum 2023

### Location: Ottawa, Canada

APF Canada Participation: President & CEO Jeff Nankivell and VP Research & Strategy Vina Nadjibulla (presenters)

**Theme:** The largest and most comprehensive conference on **Theme:** Levelling Up the Bilateral Relationship: Defining Canada's defence and trade engagement in the Indo-Pacific; Challenges and Opportunities; supported by Global Affairs co-hosted by Canada West Foundation and the Institute for Canada, Natural Resources Canada, Export Development Peace & Diplomacy. Canada, Innovation, Science and Economic Development Canada, the Canadian Commercial Corporation, and the Embassy of Canada in the Republic of Korea.



### **JANUARY 9, 2024**

## **Roundtable: Global & Regional Implications of the Rise of China and India**

Location: Singapore

APF Canada Participation: VP Research & Strategy Vina Nadjibulla (presenter)

**Theme:** A conversation on the implications of Chinese and Indian domestic and foreign policies on the Indo-Pacific strategies of various countries; co-hosted by the High Commission of Canada in Singapore and Munk School of Global Affairs & Public Policy (University of Toronto).

### SEPTEMBER 27, 2023

**Deepening Canada-Japan Relations in the** Indo-Pacific: Commemorating the 95th **Anniversary of Diplomatic Relations** 

Location: Vancouver, Canada

APF Canada Participation: President & CEO Jeff Nankiv (opening remarks and moderator)

**Theme:** Key elements of each country's approach to the Indo-Pacific region to identify areas of mutual interest an potential for further collaboration; presented with suppo from the Consulate General of Japan in Vancouver.

## OCTOBER 25-27, 2023

## Canada Korea Forum

Location: Seoul, South Korea

APF Canada Participation: President & CEO Jeff Nankivell (panellist, member of Forum steering committee)

### SEPTEMBER 10-13, 2023

е	Konrad Adenauer Foundation: Annual Global Strategic Advisory Group Meeting
	Location: Cadenabbia, Italy
vell	<b>APF Canada Participation:</b> President & CEO Jeff Nankivell (advisory group participant)
nd ort	<b>Theme:</b> High-ranking experts from politics, science, think tanks, the military, and business discuss current security policy challenges for Germany, Europe and the world.

This year, the research and programming team also organized several events on Canada's IPS, including:



## SEPTEMBER 27, 2023

## Deepening Canada-Japan Relations in the Indo-Pacific

In collaboration with the David Lam Centre at Simon Fraser University and with the support of the Consulate General of Japan in Vancouver, we convened a discussion on September 27, 2023 focused on finding practical ways to deepen the Canada-Japan relationship to commemorate the 95th anniversary of diplomatic relations.



## SEPTEMBER 7, 2023

# Korea-Canada Relations in the Indo-Pacific

Co-organized with the University of B.C. and the Consulate General of the Republic of Korea in Vancouver, we hosted an event on September 7, 2023, to mark the 60th anniversary of bilateral relations. The event featured presentations from high-level speakers from both governments, a panel on the challenges and opportunities inherent to the IPS, and a discussion on deepening the bilateral relationship in the years ahead.



Meanwhile, we continue to capture, analyze, and report on Canada's two-way investment relations with Asia through our International Trade & Investment team's <u>Investment Monitor</u> project. Tracking data from 2003 to the present, the Investment Monitor provides a critical service for governments, economic agencies, business leaders, academics, media, and the Canadian public to enable them to better understand Canada's two-way investment relations with the economies of the Indo-Pacific as they prepare to meet the moment in seizing future opportunities in dynamic Asia.

dynamic Asia.APF Canada's research and programs team also overseesThe International Trade & Investment team releasedour Partner Networks and Asia Competencies work,five Investment Monitor Reports (see Our Impactdetailed in subsequent sections of this Annual Report.

## JUNE 29, 2023

## Roundtable on Defence Contributions to Indo-Pacific Strategies

In partnership with the Royal Canadian Navy's Maritime Forces Pacific, we co-hosted a roundtable discussion on military contributions to the IPS in Vancouver on June 29, 2023.

ch c l	section) this year and published two Dispatches, one
	titled <u>Canada's Critical Minerals Strategy</u> in April
	2023 and the other <u>Positioning Canada's Agriculture</u>
	to Meet Asia's Growing Food Security Needs in August
	2023. The team's program manager also advised
	Global Affairs Canada on medium-term economic
	trends and presented on Global Shipping and Trade
	Outlook in Asia at the Shipping 360 Conference,
	organized by the Chamber of Shipping of British
	Columbia, on September 27, 2023.

# **OUR NETWORKS**



Supporting 2024 Annual Plan Objectives:



Establish core service offerings relevant to the highest Canadian needs in engaging Asia.

b. Support for Canadians to build and participate in networks.

- Canada-in-Asia Conference
- Asia Business Leaders Advisory Council
- Women's Entrepreneurship Programming
- Kakehashi

## **CANADA-IN-ASIA CONFERENCE 2024**



The Foundation continued to build on its flagship Canada-in-Asia Conference (CIAC) series this year with the successful delivery of the <u>second annual CIAC meeting</u> in Singapore in February 2024, in partnership with Universities Canada. Two conferences over four days reinforced 2023's establishment of CIAC as a signature event for Canada in the Indo-Pacific region, with valuable secondary effects for our engagement across Canada with a broad range of private- and publicsector stakeholders interested in expanding their engagement in Asia.

Following the broader <u>inaugural event in 2023</u>, CIAC2024 featured back-to-back two-day events, one focused on Agri-food and the other on Climate Solutions, allowing us to expand the impact of the series through more focused discussions and targeted networking. We delivered more value to our stakeholders by attracting a larger contingent of Asia-based attendees – three-quarters of the 463 participants were from 35-plus cities across Asia, and most were new to the Foundation.

CIAC2024 served as a platform for knowledge-sharing and strategic engagement among subject matter experts, investors, policymakers, researchers, business leaders, and innovators interested in developing new and strengthened connections between Canada and Asia.

CIAC2024: Agri-food was both international – with 47 per cent of speakers joining us from an economy in Asia – and multi-disciplinary, with 21 speakers from the private sector, 11 from the public sector, and 17 from research and NGO communities.

CIAC2024: Agri-food highlights included opening plenary addresses by Xiuling Guo, CEO of Singapore-based Nurasa, a leading organization in sustainable nutrition development in Asia, and Kathleen Donohue, Assistant Deputy Minister for Agriculture and Agri-Food Canada. Julie Delahanty, President of Canada's International Development





This conference offers an exceptional opportunity to harness the skills, expertise, and innovations of local actors on both sides of the Pacific to unlock solutions on climate change and agrifood challenges."

– **Julie Delahanty**, President, International Development Research Centre (IDRC) Research Centre, delivered the lunch keynote, followed by a moderated conversation with Jay Allen, Director General of Trade Negotiations at Global Affairs Canada and Canadian Chief Negotiator for the Canada-ASEAN Free Trade Agreement.

CIAC2024: Climate Solutions attracted a diverse group of speakers and attendees, with 63 per cent from Asia and 37 per cent from Canada. The conference profiled multi-sector expertise with 31 speakers from the private sector, including financial institutions, energy companies and others,18 from the research community or non-government organizations, and five from the public sector.

CIAC2024: Climate Solutions highlights included plenary panels on "The Geopolitics of Climate Change in Asia" and "Institutional Investors as Agents of Transition." In the lunch keynote, Laurel Broten, CEO of Invest in Canada, outlined Canada's comparative advantage in sustainable energy and supply chains.

The CIAC2024: Gala Dinner, bridging the Agri-food and Climate Solutions events, attracted 473 guests and featured a keynote address by Grace Fu, Singapore's Minister for Sustainability and the Environment and Minister-in-charge of Trade Relations. Minister Fu discussed the interconnectedness of agri-food systems and climate change, outlined how Asia offers "scaling potential" for Canadian climate and agri-food companies, and welcomed two-way investments and partnerships to accelerate positive change. Guests also heard from APF Canada Board Chair, The Hon. Pierre Pettigrew; Universities Canada Board Member, Dr. Ed McCauley; Ambassador of Canada to Japan and Special Envoy for the Indo-Pacific, Ian McKay; and Invest in Canada CEO Laurel Broten.

APF Canada raised C\$928,000 to support CIAC2024, which also had an outsized impact on social media, with impressions up over normal levels across all channels (by 500 on X, 7,000 on Instagram, and 10,000 on LinkedIn). Social engagement with the event pushed our LinkedIn followers above 10,000 for the first time.

**//** Thank you @AsiaPacificFdn for the invitation to serve as "Expert Moderator" for the panel on **#foodwaste #foodloss #innovation.** Excellent focus on agrifood during the first portion of #ciac2024 this week. Great discussions with current and future **@UofAALES** partners!"

- Stanford F. Blade, Deputy Director General-Research, International Crops Research Institute for the Semi-Arid Tropics; Dean Emeritus, University of Alberta

## //

Thank you Asia Pacific Foundation Congratulations . . . for a wellof Canada for inviting me to share curated conference and efficiently some of the approaches we're taking organized 4 days of knowledge at Temasek to accelerate progress sharing in #Singapore for the multitowards net zero. Collaboration stakeholder delegation. We now is key and it's encouraging to see better understand how to explore the enthusiasm and interest of the several pathways for Canada and Asia to collaborate, learn and **Canadian businesses and investors** to be more engaged in our region. progress together." It's also been fantastic to meet my - Lakshmi Kripa Meiyappan, Consultant (Green Fintech, fellow panellists . . . and learn about Energy Transition, Sustainable Finance) some of the approaches they are pursuing."

- Franziska Zimmermann, Director, Sustainability & Climate Change Strategy, Temasek

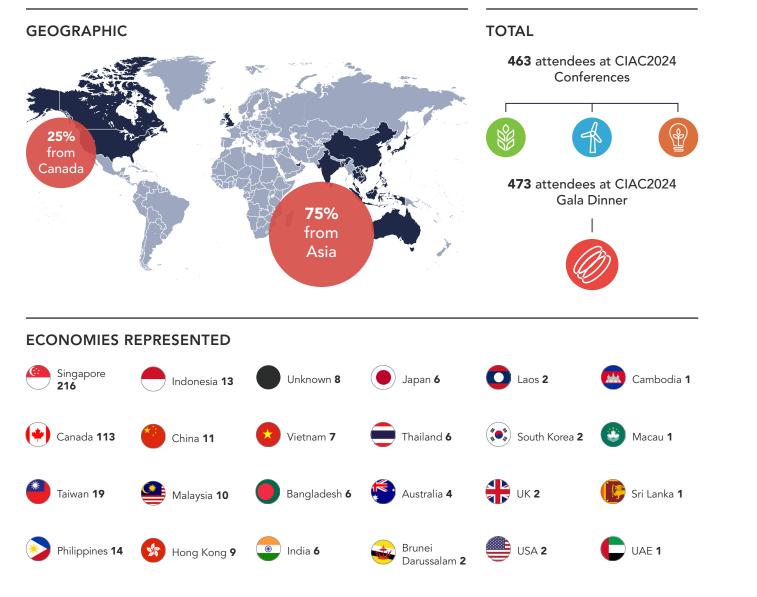
So impressed by how much Canada is doing in the region. And of course being Canadian they do it with diplomacy, effectiveness, and a genuine desire to be the world's best neighbours."

- Tammy Learn, CEO, Citron Violet Video Productions

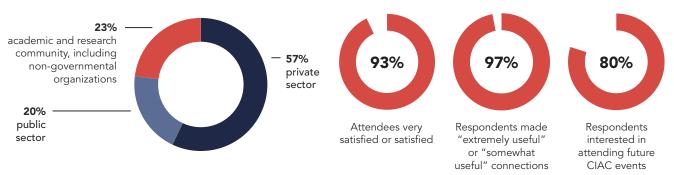
Excellent 4 days of sessions and reconnecting with friends and partners. Especially nice to chat with University of Calgary, University of Saskatchewan, and The University of British Columbia. Lots of opportunities!"

- Andrew D. Powell, CEO, Asia BioBusiness





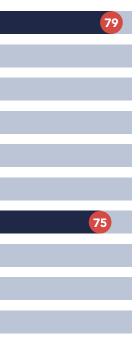
## SECTORS



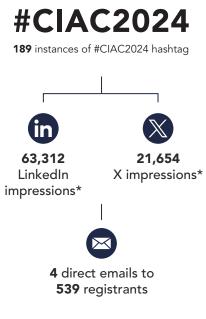
## **DECISION-MAKERS & NETWORK FACILITATORS**



## ATTENDEE EXPERIENCE



## REACH



\*(January-March 2024)

## WOMEN'S ENTREPRENEURSHIP PROGRAMMING

Women's Business Missions + Canadian Women's International Network (CanWIN)



This year, the Foundation delivered the seventh mission in our <u>Women-only Business Mission Series to Asia</u>, supporting 21 women and gender-diverse entrepreneurs as delegates on the <u>Smarter Living:</u> <u>The Canadian Women-only Business Mission to South Korea and</u> <u>Thailand</u> from November 26 to December 1, 2023, with a focus on the vibrant health-care tech, cleantech, and ICT sectors.

Continuing to provide Canadian women-led or -owned companies with the opportunity and support they need to access key markets in Asia, delegates received pre-mission briefings on Korean and Thai business culture, business supports available from Canadian governments, market overviews, and sector-specific competition briefs. During the mission, the Foundation facilitated 212 B2B meetings with Korean and Thai business counterparts. Four deals were signed during and immediately after the mission, totalling an estimated C\$1 million, including two MoUs, with 34 ongoing conversations continuing post-mission.

As part of the overseas trade mission, two high-level policy symposia convened government and industry leaders to discuss strategies for advancing women's economic opportunities. Key contributors included the CEO of Korean internet conglomerate Naver, President of MQDC subsidiary Forestias, senior executives from Samsung and Korea Telecom, and Canada's ambassadors to South Korea and Thailand. Across both symposia, an estimated 300 people attended.

In its fifth year of funding from the Women Entrepreneurship Strategy (Innovation, Science and Economic Development Canada), the federal government contributed \$1.27 million to support this year's mission and the Foundation's Canadian Women's International Network initiative. Air Canada contributed \$12,500 and flights for the mission to South Korea and Thailand.

## 

This was a great trade mission and so inspiring to spend time with all the thought leaders and entrepreneurs... Looking forward to next time!"

– **Sara Wilshaw**, Chief Trade Commissioner at GAC

I've met incredible Canadian female entrepreneurs and their businesses, inspiring industry leaders in cleantech and health tech in Thailand. It was ... full of meaningful connections and opportunities."

– Susan Rae Blanchet, CEO & Founder of Origen Air

## 11

Huge thanks to Asia Pacific Foundation of Canada and Government of Canada to organize and fund this business trip to Thailand and Korea. In one week, Tochtech met with 8 Thailand companies and 6 Korea companies in the healthcare industry, it has been great opportunity to learn how does aging care companies do, what are they looking for, the local market, and of course the key topics around how can we work together in their market spaces. Present in person locally makes such huge difference, that personal experience gets planted in our mind when we design and solution and take it to the region. Thanks for everyone came to meet with us in those few days, our communication continues after this short trip!"

- Jessica Yang, CEO of Tochtech Technology Inc.

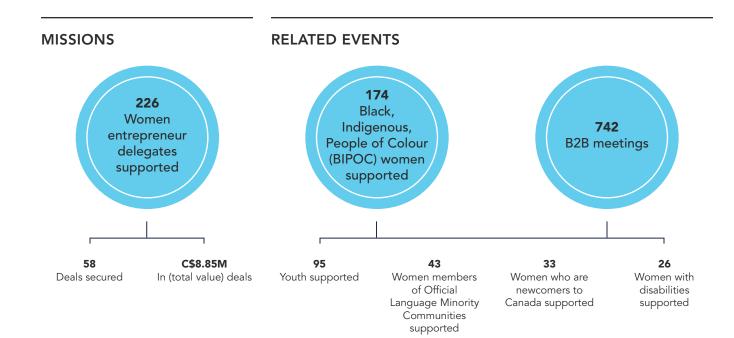
As a natural extension of the women-only business missions, APF Canada has been actively expanding the Canadian Women's International Network (CanWIN) since 2021. CanWIN is a platform to connect women thought-leaders, entrepreneurs, and gender equity organizations to advance economic equality and empower women entrepreneurs through engagement in Asia. It has rapidly evolved into a thriving multilateral network and international ecosystem for women in business.

This year, APF Canada hosted CanWIN networking events in four cities - St. John's, Newfoundland and Labrador, Whitehorse, Yukon, Montreal, Quebec, and Singapore – to encourage export to Asia for women entrepreneurs across Canada and to attract

Asian capital to Canadian women-founded startups. These events promoted the South Korea and Thailand missions and drew 118 women in business into the CanWIN network, which now boasts over 200 engaged members representing a diverse range of businesses, institutions, and sectors.

APF Canada's CanWIN team also supported eight women-founded and -led startups from Canada to travel to Singapore in February 2024 to attend the Venture into Sustainability panel and pitch session as part of CIAC2024. The event attracted 40 investors and 30 high-level industry and government leaders from across Asia, including Singapore, Taiwan, the Philippines, Malaysia, Brunei, Thailand, Vietnam, and South Korea.

## Women's Business Missions/CanWIN Impact



The Women's Trade Missions are made possible with contributions from





## (cumulative, to March 31, 2024)

## Supporting Organizations



CORALUS



Ouébec







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APF Canada's Asia Business Leaders Advisory Council (ABLAC), founded in 2016 and comprising a high-level group of Asian and Canadian business leaders convened annually to identify and articulate opportunities for improved Canada-Asia business engagement, held its seventh meeting in Vancouver in March 2024.

The meeting was the first in Canada since 2018 and provided an opportunity for the ABLAC membership (with 20 attending in person) to discuss specific steps for the further strengthening of Canada-Asia business engagement. The theme of this year's Council meeting was "Adapting to Uncertainty: Business Resilience and Partnerships in an Increasingly Turbulent World," reflecting the changing nature of business risk both from rising global geopolitical tensions and disruptive technologies like artificial intelligence.

ABLAC members agreed that Canada must engage the Indo-Pacific with a renewed sense of pragmatism and sounded a warning over Canada's lagging growth and productivity relative to other member economies of the Organisation for Economic Co-operation and Development (OECD). Government representation at this year's meeting included The Hon. Brenda

## ASIA **BUSINESS LEADERS ADVISORY** COUNCIL (ABLAC)

Bailey, British Columbia's Minister of Jobs, Economic Development, and Innovation and The Hon. Jagrup Brar, British Columbia's Minister of State for Trade. Minister Brar described how the government of B.C. is fully aligned with the priorities of the federal Indo-Pacific Strategy, recently releasing its **<u>BC Trade</u>** Diversification Strategy (March 2023), opening two additional representative offices in Vietnam and Taiwan for a total of 15 offices across the Asia Pacific, and hosting trade missions to Japan, South Korea, Singapore, and Vietnam over the past year.

ABLAC 2024 also featured a panel discussion between Sukesh Kumar, Board Chair of the Canada-India Business Council, and John Harriss, Professor Emeritus at Simon Fraser University, exploring India's current political and economic climate. The panel was moderated by APF Canada Vice-President Research & Strategy Vina Nadjibulla, who spoke to India's commercial potential and potential role as an alternative to China.

ABLAC 2024 was supported in part by funding from the Government of British Columbia, Sun Life Financial, and Export Development Canada.

## **ABLAC MEMBERS**

## **CANADA**

### Kevin D. Strain

ABLAC 2023-24 Co-Chair; President & CEO, Sun Life

### **Dominic Barton**

Honorary Chair Emeritus of ABLAC; Chair, Rio Tinto

### Murad Al-Katib

President & CEO, AGT Food and Ingredients Inc.

### Lisa Baiton

CEO, Canadian Association of Petroleum Producers

### Stewart Beck

Former President & CEO, Asia Pacific Foundation of Canada

### Marc-André Blanchard

Executive Vice-President & Head of CDPQ Global and Global Head of Sustainability, CDPQ

### Neil Cunningham

Former President & CEO. PSP Investments

### Janet De Silva

Canada Co-Chair. Canada-ASEAN **Business** Council

## **Olivier** Desmarais

Chairman & CEO, Power Sustainable

## Janice Fukakusa

University

## Gordon Fyfe CEO & CIO. British Columbia

(BCI)

Tim Gitzel

## Roy Gori

President and CEO, Manulife Financial (as of February 8, 2024)

## Martha Hall Findlay

Calgary

## Goldy Hyder

Canada

## Vincent Joli-Coeur

Vice-Chair. Financial Markets. National Bank of Canada (as of December 10, 2023)

## Suyi Kim

Senior Managing Director & Global Head of Private Equity, CPP Investments

## Kathy Kinloch

Former President & CEO, British Columbia Institute of Technology (BCIT)

Chancellor, Toronto Metropolitan

Investment Management Corporation

President & CEO, Cameco Corp.

Director, James S. and Barbara A. Palmer Chair in Public Policy, University of

President & CEO, Business Council of

## Mairead Lavery

President & CEO, Export Development Canada

Don Lindsay Chair, Manulife; Former President & CEO. Teck Resources

## Mark Machin

Founder and Managing Partner, Intrepid Growth Strategies; Former President & CEO, CPP Investments

Jeff Nankivell President & CEO, Asia Pacific Foundation of Canada

Sue Paish CEO, DIGITAL (Canada's Digital *Technology Supercluster*)

Susannah Pierce President & Country Chair, Shell Canada

Jonathan Price CEO. Teck Resources

Michael Rolland Former President & COO. Asia-Pacific. OMERS

Ian Smith

CEO, Clearwater Seafoods Limited Partnership

Mark Wiseman

Senior Advisor and Chair of Canada, Lazard

## **ASIA**

## Hafimi Abdul Haadii

Outgoing ABLAC 2023-24 Co-Chair; Executive Director, LVK Group of *Companies (Brunei Darussalam)* 

## Muhamad Chatib Basri

Co-Founder & Senior Partner, CReco Research (Indonesia)

## Hari Bhartia

Founder & Co-Chairman, Jubilant Bhartia Group (India)

## Shirley Crystal Chua

Founder and Group CEO, Golden Equator (Singapore)

## **Tim Dattels**

Senior Advisor; Former Partner, TPG, & Managing Partner of TPG Asia (Hong Kong)

### Joseph Fung

Managing Partner, Saltagen Ventures (Hong Kong)

## Doris Ho

President & CEO, Magsaysay Group of *Companies (Philippines)* 

## Michael ByungJu Kim

Founder & Partner, MBK Partners (South Korea)

## Kenny Lam

CEO, Two Sigma Asia-Pacific (China)

Winston Leong Fontana Enterprises Ltd. (Hong Kong)

Shan Li Chairman & CEO. Silk Road Finance

Corporation (China)

## Veronica Lukito

CEO & Managing Director, Ancora Capital Management (Indonesia)

## Kaori Namiki

President & CEO, Mitsubishi Canada Ltd. (Japan)

## Dr. Cong Phan

Chairman, UniBrands (Vietnam)

## Abanti Sankaranarayanan

Chief Group Public Affairs Officer & Member of the Group Executive Board, Mahindra Group (India)

### Shunichi Shibanuma

President and Representative Director, SIGMAXYZ (Japan)

## Chin Hwee Tan

Chairman, SGTraDex; Chairman, Energy Supply Resilience Advisory Panel, Energy *Market Authority (Singapore)* 

## Dieter Turowski

Chairman of Asia-Pacific Investment Banking, Morgan Stanley (Hong Kong)

## Yukako Uchinaga

Chair, Japan Women's Innovative Network: President & CEO. Globalization Research Institute (Japan)

## Diane Wang

Founder & CEO, DHgate.com (China)

## Jennifer Westacott AO

Chancellor of Western Sydney University; Former CEO, Business Council of Australia (Australia)

## John Witt

Group Managing Director, Jardine Matheson Holdings Limited (Hong Kong)

## Dr. Songyee Yoon

President and Chief Strategy Officer, NCSOFT; Chief Executive Officer, NCWEST (South Korea)

## **KAKEHASHI PROJECT**



Since the beginning of our collaboration on the APF-Toronto, Waterloo, and Ottawa. Program highlights Canada-facilitated Japan-Canada Kakehashi Project included a courtesy call with the Lieutenant Governor in 2013, the Foundation has received approximately of Ontario, a visit to Global Affairs Canada, and an \$10 million from Japan's Ministry of Foreign Affairs academic exchange day at the University of Waterloo. for its work on the project, which has facilitated The Foundation continued to engage in online exchanges for up to 100 Canadian and 20 Japanese Kakehashi programming, initiated during the students and young professionals each year and COVID-19 pandemic, supporting five virtual events created a lasting cohort of ambassadorial youth on hosted by our Japanese implementers, Japan both sides of the relationship. International Cooperation Center. This year, for the This year, 47 Canadian students and young first time, the Foundation's Kakehashi team held professionals travelled to Japan with Kakehashi and a four in-person alumni events – in Burnaby, Toronto, Japanese University cohort from Komatsu University and Ottawa.

in the earthquake-damaged Noto Peninsula visited



# **PARTNER NETWORKS**



## Supporting 2024 Annual Plan Objectives:



Leverage APF Canada's resources to strengthen the Canadian ecosystem for engagement with Asia.

- APEC Business Advisory Council
- Council for Security Cooperation in the Asia Pacific
- APEC-Canada Growing Business
   Partnership
- Pacific Economic Cooperation Council

## APEC BUSINESS ADVISORY COUNCIL (ABAC)

This year, the Foundation reinforced its secretariat and substantive services for Canadian engagement with the Asia-Pacific Economic Cooperation (APEC) across its constellation of partnerships and projects related to APEC, the pre-eminent economic forum in the Asia Pacific promoting sustainable economic growth and prosperity across the region.

In addition to assigning a senior program manager and networks officer to our APEC Networks Throughout the year, the Foundation supported Ms. De Silva in her role as Chair of the Digital and workstream (as part of our research team) late in the year, we also laid the groundwork for Phase II of our Innovation Working Group (DIWG), with work this Global Affairs Canada-funded APEC-Canada Growing year focused primarily on artificial intelligence (AI), Business Partnership and enhanced our engagement digital skills development, and partnership with with the Council for Security Cooperation in the Asia ASEAN's Business Advisory Council (ASEAN-BAC). Pacific (CSCAP) and support for the Pacific Economic At ABAC 4, the final ABAC meeting of 2023, ABAC Cooperation Council (PECC).

Canada led efforts to establish a first-of-its-kind MoU At the core of this constellation of APEC activity this between ABAC and the ASEAN Business Advisory year, however, was our enhanced work as the secretariat Council (ASEAN-BAC) for collaboration on digital for Canada's APEC Business Advisory Council economy issues, underscoring a commitment to (ABAC) members, providing research, analysis, and greater alignment and co-operation between both administrative support to the Canadian membership. Councils. The Foundation also worked closely with ABAC Singapore to co-host a special lunch event on ABAC provides recommendations and advice to APEC Digital Trust and AI at ABAC 4 with thought leaders Leaders and officials on business sector priorities and from the tech sector.

ABAC provides recommendations and advice to APEC Leaders and officials on business sector priorities and views on how to improve the business and investment environment within the region, and APF Canada leverages its expertise and networks to help Canada's members promote Canadian business interests within the broader APEC context.

Early in the year, the Foundation supported ABAC Canada Members **Jan De Silva** (Chair, Digital Innovation Working Group) and **Joseph Fung** (Co-chair, Sustainability Working Group) at ABAC 2 in Brunei. This included support to Mr. Fung as Vice-Chair of the APEC Policy Partnership on Food Security to convene an expert roundtable series to understand the key elements needed to develop a well-designed and executed regulatory sandbox to nurture the development of AgTech in APEC. ABAC Canada also co-hosted a virtual experts' roundtable on nuclear energy transition under the leadership of Ms. De Silva, in partnership with ABAC Philippines. This brought together experts, researchers, and scientists from government, business, and research associations to form recommendations on the potential for nuclear and energy security in APEC.

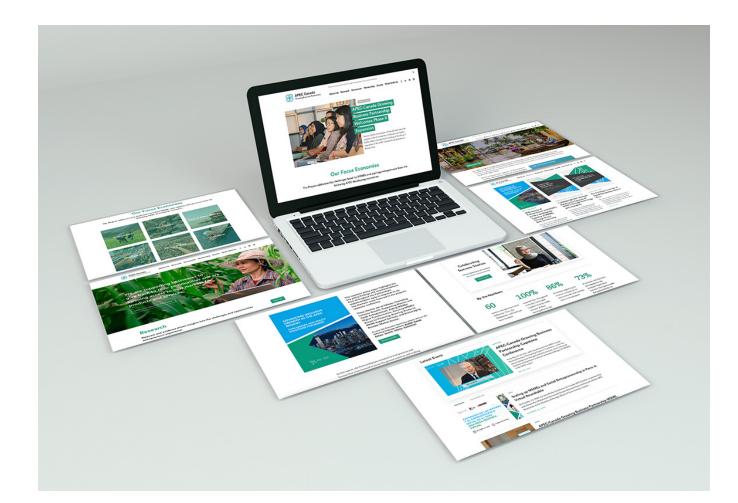
The first ABAC meeting of 2024 took place in Kuala Lumpur, Malaysia, where the Foundation supported Ms. De Silva's participation as Chair of the Digital Innovation Task Force. The Foundation is currently producing two major research reports that will include recommendations to APEC policymakers in support of Peru's 2024 priorities:



Digital Best Practices for Formalizing Informal Economies in APEC



ABAC Food Security – Business Perspectives Interview Series



## APEC-CANADA GROWING BUSINESS PARTNERSHIP (ACGBP)

The APEC-Canada Growing Business Partnership, in which APF Canada has collaborated with the Government of Canada and the APEC Secretariat since 2016, is a capacity-building project designed to address key challenges faced by micro, small and medium enterprises in APEC developing economies.

In August 2023, the Foundation received the final report of the Summative Evaluation of Phase I from Global Affairs Canada. The report provides the finalized recommendations from the project evaluators to improve the implementation of Phase II. APF Canada submitted its response to the Summative Evaluation and this year worked with GAC on integrating recommendations into the project's next phase, which is expected to be formalized next year.

In anticipation of Phase II, the Foundation designed and built a new website for the Partnership, while the project team attended the APEC Senior Officials' Meeting in Seattle to learn more about U.S. priorities as this year's APEC host. The team also conducted 24 consultations with Partnership stakeholders in Indonesia, Malaysia, Papua New Guinea, the Philippines, Thailand, and Vietnam, the Partnership's economies of focus in Phase II of the ACGBP.

## COUNCIL FOR SECURITY COOPERATION IN THE ASIA PACIFIC (CSCAP) + PACIFIC ECONOMIC COOPERATION COUNCIL (PECC)

The Foundation is committed to leveraging our resources to strengthen the Canadian ecosystem for engagement with Asia. This year, we stepped up our efforts to bolster Canada's participation in the <u>Council for Security Cooperation in the Asia Pacific</u> (a non-governmental (Track II) process for dialogue between scholars and officials on security issues in the Asia Pacific, with 21 members from across the region) and the <u>Pacific Economic</u> <u>Cooperation Council</u> (a non-profit international organization committed to the promotion of co-operation and dialogue in the Asia Pacific, with 26 member committees).

Continuing our engagement and strengthening our networking activities in the geopolitical space, Director of Research Charles Labrecque attended both CSCAP Steering Committee Meetings – on August 7-8, 2023, in Kuala Lumpur, Malaysia, and in Bangkok, Thailand, on November 22-23, 2023 – representing the CSCAP Canada Committee.

In 2024, the Foundation will take on the editorship of the Regional Security Outlook, CSCAP's flagship publication. This increased engagement with CSCAP, an informal, nongovernmental (Track II) mechanism, will boost the Foundation's presence in important forums dedicated to discussing the region's key strategic challenges and security issues.

Meanwhile, APF Canada Distinguished Fellows **Don Campbell** and **Hugh Stephens**, Canada's PECC Chair and Vice-Chair, respectively, attended the 30th PECC Annual General Meeting in Seattle in August 2023, planting a flag for the Foundation and Canada within PECC, the only non-governmental official observer of APEC, providing independent business and research inputs for the regional policy-making process.

# ASIA COMPETENCIES ACTIVITIES



Supporting 2024 Annual Plan Objectives:

3

Leverage APF Canada's resources to strengthen the Canadian ecosystem for engagement with Asia.

The Foundation's Asia Competencies activities providing Canadians, particularly young Canadians, with the knowledge and tools they need to meet the moment that the Asia opportunity represents for the future prosperity of Canada – intersect with nearly every aspect of APF Canada's work, from our highschool curriculum project and publications outputs, to support for young scholars and professionals and anti-Asian racism initiatives.

The Asia-Pacific Foundation of Canada Act defines our purpose in part as one rooted in "promoting mutual awareness and understanding of the cultures, histories, religions, philosophies, languages, lifestyles and aspirations in the Asia-Pacific region and Canada and their effects on each other's societies." This year, the Foundation further delivered on its commitment to this mandate in two important ways: the Canada-Asia Young Professionals Fellowship program and our participation in the National Coalition of Canadians Against Anti-Asian Racism (NCCAAR).

## CANADA-ASIA YOUNG PROFESSIONALS **FELLOWSHIP**

The Foundation's Canada-Asia Young Professional Fellowship program supports early-career professionals who, through their current or future work in government, academia, business, and the non-profit sector, will play a vital role in providing the next generation of thought leadership on Canada-Asia relations.

Now in its second year, the program has reached a new milestone in national representativeness, with participants joining us from Manitoba, Prince Edwar Island, and Nunavut. Our inaugural cohort came to Vancouver for a two-day in-person retreat in May 2023, connecting with APF Canada staff and five local Asia experts.

## NCCAAR

The National Coalition of Canadians Against Antinot-for-profit organization focused on advocating Asian Racism (NCCAAR) is a not-for-profit entity that for educational issues and concerns related to advances public education on anti-Asian racism and Asian Canadians, to further the network's work promotes racial equality through research, knowledge in developing curriculum material that highlights mobilization, education and training, media the invaluable contributions of Asian Canadians to engagement, and convening events. Canadian society and culture. Stood up in response to the dramatic rise in anti-Asian The collaboration between NCCAAR and ACENet racism at the height of the COVID-19 pandemic, APF will fund Asian Canadian artists and educators Canada is a founding member of the coalition, which to create educational materials to promote the engages in public policy dialogue to combat hate and underacknowledged accomplishments of Asians systemic discrimination in Canadian communities in Canadian history, with the long-term goal and creates and supports Canadian scholarships and of incorporating the material into Canadian bursaries for students to advance knowledge in race education curriculum central to APF Canada's Asia relations and racial equity. Competencies work.

This year, NCCAAR provided project funding to the Asian Canadian Educators Network (ACENet), a

<u>s</u>	In August 2023, we selected 21 fellows for our
	2023-24 cohort, many of whom work for government
	(federal and provincial) with representation from
	Vancouver, Toronto, Ottawa, Iqaluit, Charlottetown,
	Singapore, and Washington, D.C. Through the nine-
	month program, these young Canadians explored the
	issues and debates related to Canada's evolving and
	deepening engagement with the economies of Asia,
rd	with 10 of the fellows producing a widely read and
	shared capstone Strategic Reflections piece, <b>Canada's</b>
	Indo-Pacific Strategy: Analysis From Our Young
1	Professionals Fellows.

# **COMMUNICATIONS ACTIVITIES**



Supporting 2024 Annual Plan Objectives:



Establish core service offerings relevant to the highest Canadian needs in engaging Asia.

a. Information and insights relevant to Canadian interests.

The Foundation continued to track strong traffic and engagement across our website and social media channels, with an 88 per cent increase in new visitors, a 72 per cent increase in pageviews, and an 11 per cent increase in total social media followers this year over last. An increase in timely and relevant new content from our research and programs team combined with the review and implementation of new search engine optimization practices has seen our website numbers

rise dramatically, with well over one-quarter million visitors arriving on our website this year.

This year, the Foundation successfully leveraged our website and social media channels and new multimedia offerings to increase exposure to the Foundation's outputs, further position APF Canada as a valued and trusted source of relevant information and insights, expand our stakeholder network, and

"I am grateful for the Asia Pacific Foundation of Canada's continued support of Canadian media and journalists to cover stories from the region that matter to Canadians. The Foundation's Media Fellowship allowed me to report from Indonesia and highlight its role in the global green transition at a time when many Canadian outlets are unable to fund freelancers and/ or foreign reporting. Canada's engagement with the world, and the Asia Pacific, at this crucial juncture – when we are faced with critical issues like climate change, the race for critical minerals and tech advancements in AI – should be growing, with foreign reporting a cornerstone of that engagement."

- Yvonne Lau, 2023-24 APF Canada Media Fellowship recipient

amplify the value and integrity of the APF Canada brand within a set of strategic priorities outlined in our 2024 Annual Plan.

We have ramped up production (with parallel social media promotion) of multimedia products to expose the Foundation's thought leaders, networked experts, and events to broader audiences, including through the creation of encore video presentations of roundtables and dialogues on our YouTube channel and website, and more regularized podcasts in our Asia Pacific Conversations series, which is frequently referenced in the Foundation's meetings with senior members of government and leading academics as well-informed, timely, and insightful.

We have also designed and delivered new online This year, we further enhanced our interactive microsites for the APEC-Canada Growing Business conversation with our audiences, using social media Partnership and CIAC2025 and supported our to strategically engage partners and stakeholders networks programming with new web portals, through sharing and tagging in a positive feedback including for **CanWIN** and the Foundation's Women's loop that continues to enhance and grow our **Business Missions Series**. engagement in the digital realm where Canadians,

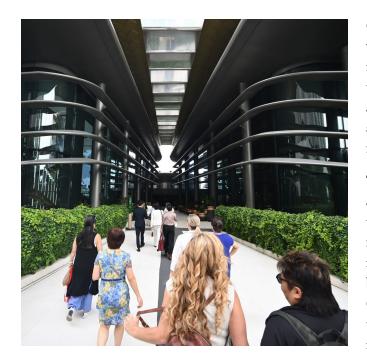
With the arrival in November 2023 of Vice-President Research & Strategy Vina Nadjibulla, a

well-established media commentator, and heightened media interest in Canada-Asia issues with dramatic developments in India and elsewhere, our media profile saw a significant increase this year, with high-value engagements with Vina, our President and CEO Jeff Nankivell, and senior program managers captured on the new In the News section of our website.

Improving the presentation of our products and programming in both official languages, we have seen substantial growth in users of our French-language web pages -- over the year, users went from 2,778 to 9,734 - and positive anecdotal feedback, including from professors in francophone universities in Montreal and Ottawa who report using our French-language content with their students and peers.

particularly young Canadians, increasingly consume information and knowledge.

# THE WAY FORWARD



The coming year will be pivotal for APF Canada, the most consequential since the signing of the 2005 Conditional Grant Agreement (CGA) that provided the Foundation with the \$50-million Endowment Fund that secured our financial viability and enhanced our ability to be Canada's catalyst for engagement with Asia and Asia's bridge to Canada.

At the time of writing (July 2024), the Foundation and Global Affairs Canada finalized the five-year, \$24.5-million funding agreements that will enable APF Canada to establish an Asia Regional Office and new regional programs and initiatives, focused principally on Southeast Asia and South Asia, with plans for a central hub and staff in Singapore along with contracted local support in New Delhi, Jakarta, and Bangkok.

The aim of the ARO initiative is to build 'mind share' for Canada in the region, raising awareness of what

Canadians have to offer as partners in parts of Asia where Canadians are not so well known and are not regularly part of the conversation, while at the same time bringing leading voices from the region to the attention of Canadians, to better inform Canadians' strategies to diversify into and across the Indo-Pacific region.

The ARO will help to broaden and deepen networks across the region and Canada that will contribute to Canadians' prosperity, security, and influence in regional and global affairs. The new programs will make connections between emerging policy and business leaders and innovators from the region and Canada, fund new research in the region relevant to Canadian interests, support joint Canada-Asia research partnerships, convene regional business and research roundtables and Track1.5 and Track II policy dialogues, and support other such network- and mutual awareness-building activities.

The initiative also includes the establishment of a high-visibility hub – an APF Canada office with convening space in Singapore, to be available for use in Foundation-supported activities and the activities of other Canadian initiatives in the region.

Through our ongoing and new work in the coming year, the Foundation will continue to identify and respond to engagement gaps in Canada-Asia relations. Building on the solid success of our two **Canada-in-Asia Conference** (CIAC) events held in Singapore in 2023 (multi-sector conference) and 2024 (back-to-back conferences with the themes of agri-food and climate solutions), CIAC2025 will return to the city-state February 19-21, 2025, as another large-scale, multi-sector conference --solidifying CIAC's role as the premier gathering of Canada-connected people, institutions, organization and Asia-based graduates of Canadian universities from across the Indo-Pacific, with all the key players Indo-Pacific engagement from across Canada. Led by APF Canada in partnership with **Universities Canad** CIAC will continue to be fully funded by sponsors from governments, crown corporations, businesses, and universities as a recurring annual flagship network event aligned with the needs of stakeholder on both sides of the Pacific.

The Foundation's **Women-only Business Mission Series**, established in 2019, will launch its eighth mission in fall 2024 (to Vietnam and Taiwan), while our **Canadian Women's International Network (CanWIN)**, continuing to expand its inclusive and supportive ecosystem for women entrepreneurs across Canada, will host its inaugural **CanWIN Glob Summit** under the banner of "Beyond Boundaries: Gender-Inclusive Prosperity in Canada and Asia" in Toronto in June 2024.

Our **APEC-Canada Growing Business Partnership**, in which APF Canada has collaborated with the Government of Canada and the APEC Secretariat sin 2016, will activate its Phase II expansion, helping to address critical challenges faced by MSMEs and aspiring women and young entrepreneurs from six APEC developing economies, demonstrating our ability to support broader national priorities around international trade and development focused on Asia

In the year ahead, we will continue our parallel effort to strengthen our **networks** and **Asia Competencies** activities to support our key national- and provincial level stakeholders among governments, business, academia, youth, and the Canadian public. We will enhance our engagement with other APEC Study

ıs,	2024-25 ANNUAL PLAN OBJECTIVES
in 7 l <b>a</b> ,	Two types of medium-term objectives will guide next year's Annual Plan. Four objectives relate to <i>what</i> we do; two relate to <i>how</i> we make it possible.
	What we will do:
ſS	1 Provide relevant information, analysis, and expertise on Asia to Canadian stakeholders while building the APF Canada brand as a valued and trusted source of relevant information, expertise, and insights and expanding audience reach in Canada and Asia.
al	2 Provide support for Canadians to build and participate in networks.
	3 Leverage APF Canada's resources to strengthen Canadian expertise and scholarship for engagement with Asia.
ice	4 Build "mindshare" for Canada in Asia, especially SE Asia and South Asia.
	How we will support these objectives operationally:
a. ts	<ol> <li>Build stable sources of external revenue to support the expansion of service offerings to Canadians.</li> </ol>
1-	2 Attract, energize, and retain talented staff and fellows.

Centres, bolster secretariat support for Canada's members of the APEC Business Advisory Council (ABAC) and the Pacific Economic Cooperation Council (PECC), deepen our participation with the Council for Security Cooperation in the Asia Pacific (CSCAP), and strengthen our own networks of **Distinguished**, **Senior, John H. McArthur, and Young Professional fellows** and other network experts while expanding our outreach and impact in Quebec and Atlantic Canada, two regions under-represented in Canada-Asia engagement.

We will host the eighth meeting of our **Asia Business Leaders Advisory Council (ABLAC)**, an APF Canada initiative comprising a high-level group of Asian and Canadian business leaders, in Singapore in February 2025, immediately preceding CIAC2025, with plans to hold two additional virtual ABLAC meetings this year. And we will continue to manage the **Kakehashi** exchange program on behalf of Japan's Ministry of Foreign Affairs, with several in-person and virtual events planned for this year, alongside in-country exchanges for Canadian and Japanese students and young professionals.

In addition to maintaining and bolstering our active internal networks of fellows, including our new **Senior Fellows (non-resident)** program leveraging the expertise of mid-career experts on Canada-Asia engagement, in the coming year, the Foundation will pursue formal partnerships with allied organizations such as the Canada-ASEAN Business Council, Korea-Canada Forum, and Australia-Canada Economic Leadership Forum, alongside other Canadian thinktanks and universities active in Asia. We will develop new proprietary education 'modules' as part of our Asia Competencies work through our curriculum resources programming for Canadian teachers and their students. We will also support our Young Professionals Fellows program by delivering bi-monthly virtual programming and our annual twoday summit for our cohort in Canada.

Underpinning these and other APF Canada activities, our **research work** this year will feature new knowledge products, the reactivation of the Foundation's signature, long-running **National Opinion Poll** on Canadians' attitudes towards Asia, support **Canada as the CPTPP Commission Chair in 2024** with new products and programming and an online CPTPP repository of related information, convene regional experts and thought leaders in Canada and Asia, and pursue new lines of inquiry – including in foreign policy, security, and emerging transpacific touchpoints, such as artificial intelligence, space, and the Arctic – that reflect, contextualize, and offer pathways forward as Canada strives to meet the moment in its engagement with Asia.

Our teams will ramp up the convening of public and private events, roundtables, and Track 1.5 and Track II dialogues on specific thematic topics, regions, and areas of interest to business and government decisionmakers, academics, and members of the Canadian public. Furthermore, we will provide targeted briefings to federal/provincial governments, business, and key media organizations in support of their engagement with Asia and participate in conferences, panel discussions, seminars, and events on Asia organized by other stakeholders, providing insights and analysis from our research experts. As Canada leans in with historic levels of activity and engagement in Asia, the Foundation stands ready and uniquely positioned to increase Canadians' understanding and capacity to engage in the Indo-Pacific, strengthen and build networks across this dynamic region, highlight emerging opportunities for mutual collaboration, empower young Canadians with the knowledge and tools they will need to succeed in the future global economy, and increase awareness and appreciation across Asia of what Canadians have to offer as partners in the Asian century.



## Year in review

## **Major Initiatives**

**OUR IMPACT** 

## Who We Are

## Financial Reports

The Foundation's role as a trusted, independent source of information, analysis, and insights relevant to Canadian interests and as a catalyst for Canadians to build and participate in transpacific networks has never been more central to Canada's national interest. With a renewed commitment to the Indo-Pacific through policies and funded initiatives outlined in the federal government's Indo-Pacific Strategy, the Government of Canada recognizes that the region will play a critical role in shaping our future over the next half-century.

As Canadians ponder an increasingly turbulent world – new global conflicts, escalating geopolitical tensions in the Indo-Pacific, the existential threat of climate change – the Foundation is uniquely positioned to help Canadian stakeholders across governments, business, academia, and civil society make sense of our changed world and 'meet the moment' in assessing the challenges and seizing the opportunities Asia represents for all Canadians.

As you will read in other sections of our Annual Report, the successful delivery of our second Canadain-Asia Conferences 2024 (CIAC2024), the seventh



CANADA-IN-ASIA CONFÉRENCES CANADA-EN-ASIE

ce	Women's Business Mission to Asia and expansion
	of our women's entrepreneurship programming,
	alongside our partnered network and Asia
	Competencies work continues to demonstrate our
t.	ability to support broader national priorities focused
	on Asia.
	Beyond these core initiatives – and in line with the

 Asia-Pacific Foundation of Canada Act and our Annual
 Plan and vision to be the predominant thought
 leader in Canada on Asia Pacific affairs and Asia
 Pacific engagement – we continue to provide highlevel information and evidence-based analysis while
 convening stakeholder groups at home and abroad
 to help develop Canada's potential leading role in
 the region – with an increasingly positive impact on
 Canada-Asia engagement and relations.

As Canada's leading independent organization for research, analysis, and consultation on Canada-Asia relations, we remain committed to engaging Canadians, expanding our networks, amplifying our brand and messaging, and tracking the impact of our work.

- Further aspects of Our Impact this year are detailed in the section that follows.

# **TOP 5 PUBLICATIONS**



### MARCH 8, 2023

## Jeepneys, Backbone of Public Transport in Philippines, Face Modernization by Government

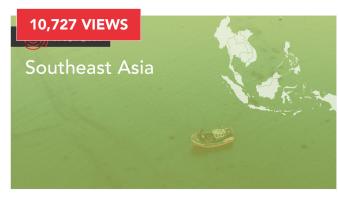
Authors: APF Canada's Southeast Asia team: Stephanie Lee, Alberto Iskandar, Saima Islam, Tim Siao

Read more

## (by pageviews)

## Seen as the first

step in the phaseout of traditional jeepneys, transport advocacy groups have decried the government's inadequate support for jeepney operators during the [policy] transition and demanded a more "just and humane" approach to modernizing the country's vast public transportation system."



## MARCH 22, 2023

## The Black Tide: Philippines' Oil Spill Causes Ecological Disaster, Loss of Livelihoods

Authors: APF Canada's Southeast Asia team: Stephanie Lee, Alberto Iskandar, Saima Islam, Tim Siao

## Read more



## MAY 12, 2023

## Why India's Population Boom Could be a Major Boon for Canada

Authors: APF Canada's South Asia team: Dr. Sreyoshi Dey, Prerana Das, Suyesha Dutta, Silvia Rozario

Read more





## NOVEMBER 7, 2023

Data Breaches Plague Philippines as
 Country Scrambles to Bolster Cyber
 Defences

Authors: APF Canada's Southeast Asia team: Stephanie Lee, Alberto Iskandar, Saima Islam, Tim Siao

## Read more



### AUGUST 25, 2023

## Japan Needs More Labour. Is Immigration the Answer?

Authors: APF Canada's Northeast Asia team: Scott Harrison, Momo Sakudo

Read more

# **MAJOR REPORTS & POLICY BRIEFS**









## MARCH 27, 2024

**Deciphering the Foreign Policy Implications** of India's 2024 National Elections

Author: Suvolaxmi Dutta Choudhury



## FEBRUARY 21, 2024

## A New Approach to Managing CPTPP Accessions

Authors: Deborah Elms, Head of Trade Policy, Hinrich Foundation, Singapore

Read more

## FEBRUARY 8, 2024

Briefing Note: Canada's Public Inquiry into Foreign Interference in Federal Electoral **Processes and Democratic Institutions** 

Authors: Vina Nadjibulla, Chloe Yeung



### **JANUARY 16, 2024**

## The CPTPP Bids of China and Taiwan: Issues and Implications: An Update

Authors: Hugh Stephens (APF Canada Distinguished Fellow); Jeff Kucharski (Adjunct Professor, Royal Roads University)

**Read more** 



## **SEPTEMBER 27, 2023**

## Indigenous Perspectives: Voices from the Asia Pacific on Truth and Reconciliation

Authors: Limuy Asien, Atayal Indigenous filmmaker (Taiwan); Mikaere Berryman-Kamp, Māori Educator and Advocate (New Zealand); Dr. Kiri Dell, University of Auckland Senior Lecturer, Management and International Business (New Zealand); Trau Pakaruku Sawma, Pinuyumayan Cultural and Political Leader (Taiwan); Dr. Kanako Uzawa, Founder, AinuToday & Assistant Professor, Hokkaido University (Japan); Raylene Whitford, INDIGI-X Program Director (Canada)

## Read more



JULY 13, 2023

**Building Economic Engagement with** Singapore and Indonesia: Thought Leaders' **Perspectives Syndicated Study** 

Authors: Sreyoshi Dey, Gloria Liu, Ingrid Wong

Read more



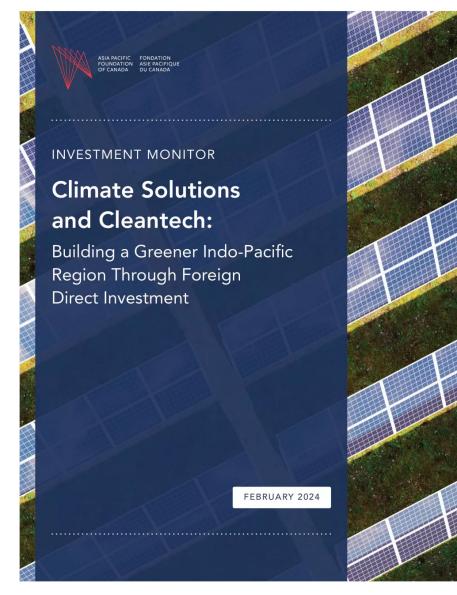
## APRIL 19, 2023

**Environmental Intelligence: The Ambitious** New Global Biodiversity Framework: The View from Southeast Asia

Author: Hema Nadarajah



## **INVESTMENT MONITOR**

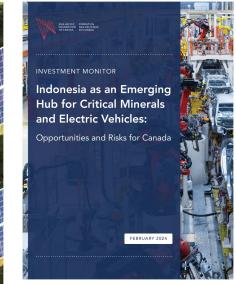


### FEBRUARY 23, 2024

Climate Solutions and Cleantech: Building a Greener Indo-Pacific Region Through Foreign Direct Investment

Authors: APF Canada Trade & Investment team: Anastasia Ufimtseva, Charlotte Atkins, Shruti Jhunjhunwala, Alison Soe, Xuemeng Wang

Read more



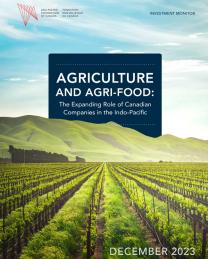
FEBRUARY 3, 2024

Indonesia as an Emerging Hub for Critical Minerals and Electric Vehicles: **Opportunities and Risks for** Canada

Authors: APF Canada Trade & Investment team: Anastasia Ufimtseva, Charlotte Atkins, Pia Silvia Rozario, Rachael Gurney

Read more





## DECEMBER 4, 2023

Agriculture and Agri-Food: The Expanding Role of Canadian Companies in the Indo-Pacific

Authors: APF Canada Trade & Investment team: Anastasia Ufimtseva, Charlotte Atkins, Shruti Jhunjhunwala, Alison Soe, Xuemeng Wang

Read more



## DECEMBER 7, 2023

## Canada's Indo-Pacific Strategy: Taking Stock of Canada-Asia Foreign Direct Investment One Year Later

Authors: APF Canada Trade & Investment team: Anastasia Ufimtseva, Charlotte Atkins, Shruti Jhunjhunwala, Alison Soe, Xuemeng Wang

## Read more



### MAY 26, 2023



## Canada-Asia Pacific Investment Trends

Authors: APF Canada

Read more

# **HIGH-VALUE PUBLICATIONS EXPLAINERS**



## MARCH 25, 2024

What the President of Vietnam's Resignation Means for the Country's **Domestic Politics, Foreign** Relations

Authors: APF Canada's Southeast Asia team: Hema Nadarajah, Alberto Iskandar, Sasha Lee

Read more



## MARCH 20, 2024

## Can India Become the World's 'China Plus **One' in Tech Manufacturing?**

Author: APF Canada South Asia team member: Deeplina Banerjee

Read more



## **JANUARY 16, 2024**

**Comprehensive and Progressive** Agreement for Trans-Pacific Partnership (CPTPP) Fact Sheet

Author: APF Canada China team member: Chloe Yeung



## STRATEGIC REFLECTIONS

## **//**

As part of the generation that will inherit the results of Canada's Indo-Pacific Strategy, our Young Professionals Fellows offered observations and analysis on the sweeping policy document, in the spirit of positioning Canada favourably for a productive and robust Canada-Asia relationship. The group's observations focused on priorities, gaps, and outstanding questions that they felt merited further discussion."



### **JANUARY 24, 2023**

## Canada's Indo-Pacific Strategy: Analysis from Our Young Professionals Fellows

Authors: APF Canada Young Professionals Fellows Network

Read more

## DISPATCHES



## MARCH 19, 2024

The Belt and Road Initiative 10 Years Later: China's Transition to 'Small and Beautiful'

Authors: APF Canada's Chloe Yeung

Read more



## MARCH 14, 2024

Despite De-risking, China's Role in Global Smartphone Supply Chains Remains Resilient

Authors: APF Canada's Karen Hui

Read more



## **JANUARY 5, 2024**

## Remarkable Political Resiliency in Taiwan: Implications from the January 13 Election

Authors: Yves Tiberghien, APF Canada Distinguished Fellow and Professor of Political Science, University of B.C.; Chung-min Tsai, Professor of Political Science at the National Chengchi University (Taiwan)

## Read more



### OCTOBER 4, 2023

## Exploring Non-Tariff Barriers in Canada-Asia Pacific Trade

**Authors:** APF Canada Trade & Investment team: Anastasia Ufimtseva, Charlotte Atkins, Pia Silvia Rozario, Rachael Gurney

### Read more



## SEPTEMBER 15, 2023

An Escalating Rohingya Refugee Crisis Calls for a Renewed Canadian Response

Authors: APF Canada's Pia Silvia Rozario, Suyesha Dutta

Rozario

Read more

Needs

Read more

### APRIL 28, 2023

## Canada's Taiwan Dilemma

Authors: D'Arcy White: Lawyer and APF Canada Young Professionals Fellow

Read more

60



## AUGUST 24, 2023

Positioning Canada's Agriculture to Meet Asia's Growing Food Security

Authors: APF Canada's Pia Silvia



## JUNE 30, 2023

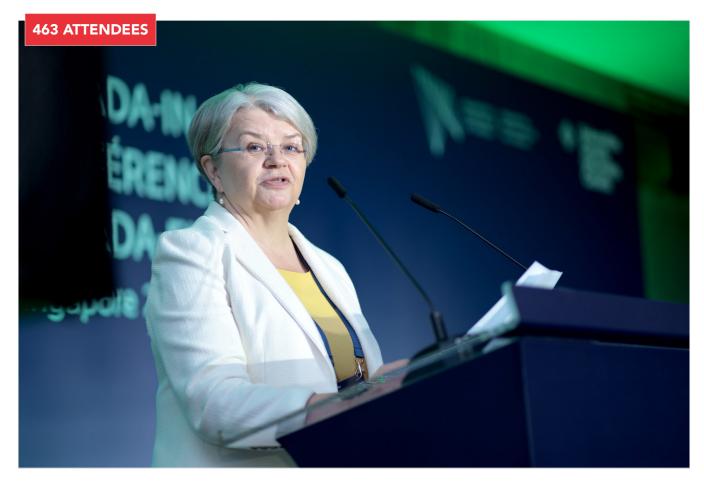
# A Grand Plan to Modernize the Silk Road

Authors: Bart W. Édes, APF Canada Distinguished Fellow; Policy Analyst and Author.





# **TOP 5 EVENTS**









## FEBRUARY 26-29, 2024

## Canada-in-Asia Conferences 2024

Location: Singapore

Learn more



MARCH 18, 2024

India's National Elections 2024: Deciphering Foreign Policy Implications

Location: Vancouver

Learn more



## JUNE 29, 2023

Roundtable on Defence Contributions to Indo-Pacific Strategies

Location: Vancouver

**Closed Event** 



## MARCH 12, 2024

# Deepening Canada-Japan-U.S. Relations in the Indo-Pacific

Location: Vancouver

Learn more



## FEBRUARY 15, 2024

Building Communities: The Evolving Role of Journalists in Covering Human Rights Stories in the Philippines

Location: Vancouver

Learn more

# IN THE NEWS

APF Canada continues to elevate its visibility and that of our knowledge products and insights through regular media engagements. Responding to pressing issues around geopolitical tensions and trade developments in the Indo-Pacific and their implications for Canada and Canadians, APF Canada tracked 516 high-value media hits this year featuring our executive team, distinguished and senior fellows, and program managers.

APF Canada's high-value media engagements are now available on a dedicated "<u>In the News</u>" section on the Foundation's homepage.

## **Top 5 Media Mentions**



## FINANCIAL TIMES

NOVEMBER 25, 2023

How geopolitics caught up with Canada

Featuring: Vina Nadjibulla

Read more



## **⊙T▼**NEWS

## FEBRUARY 2, 2024

Analysts propose more Canadian ties to Southeast Asia amid chill with India, China

Featuring: Jeff Nankivell

## Read more

APF Canada's top media hits are determined based on a combination of metrics, including views, reposts, comments, and social media engagement.



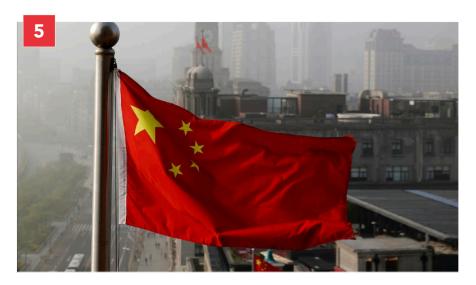
CBC

## JANUARY 9, 2024

Will Canada's relationship with India improve in 2024? | Power & Politics

Featuring: Jeff Nankivell

Read more







JANUARY 11, 2024

## Where is the U.S.-China rivalry headed?

Featuring: Vina Nadjibulla

Read more

## THE GLOBE AND MAIL\*

FEBRUARY 12, 2024

Latest detentions raise renewed questions about safety of foreigners in China

Featuring: Vina Nadjibulla

Read more

## AGA PACIFIC FONDATION FOUNDATION ASIE PACIFICUE OF CANADA DU CANADA MORE ABOUT US MEDIA APE Canada Insights THINGS TO WATCH 2024 w National Security Bill Deciphering the Foreigr Policy Implications of India's 2024 National Elections Looming Myanma Conscription Law Sign of Junta Vietnam's Resignation Means for the Country's ASIA WATCH est Sign of Junta Desperatio 5 9/5

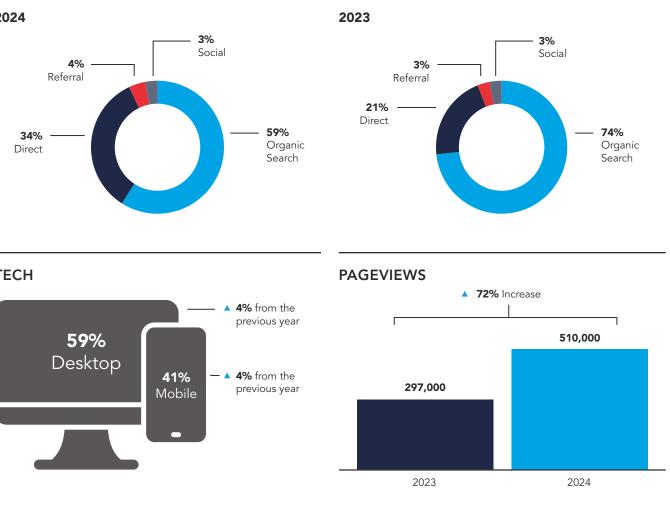
An increase in new and regularized content, improved Search Engine Optimization, and several 'viral' content pieces saw our website numbers rise

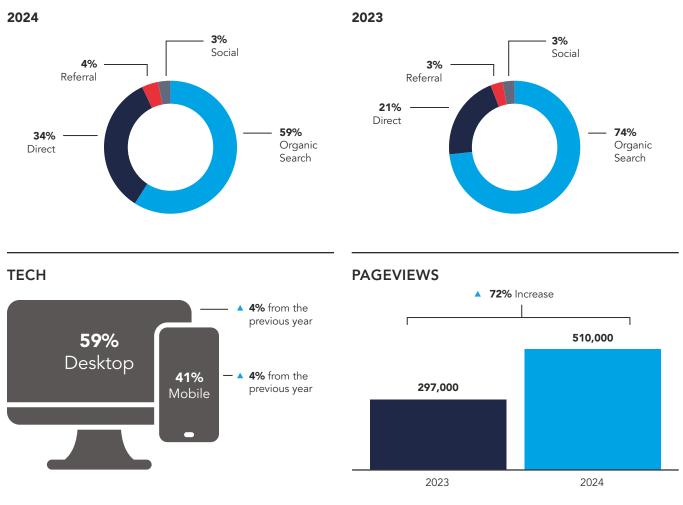
> dramatically on our primary website this year.

> > - 🔺 76%

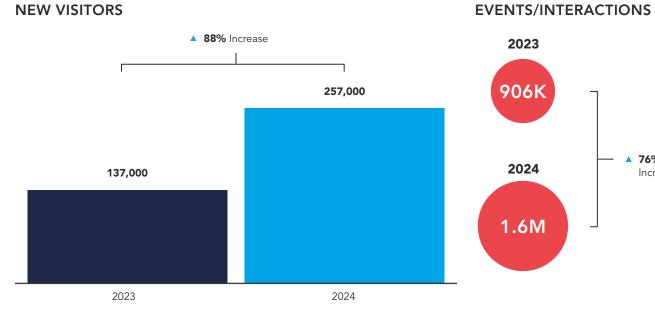
Increase

## **TOP CHANNELS**





## **NEW VISITORS**

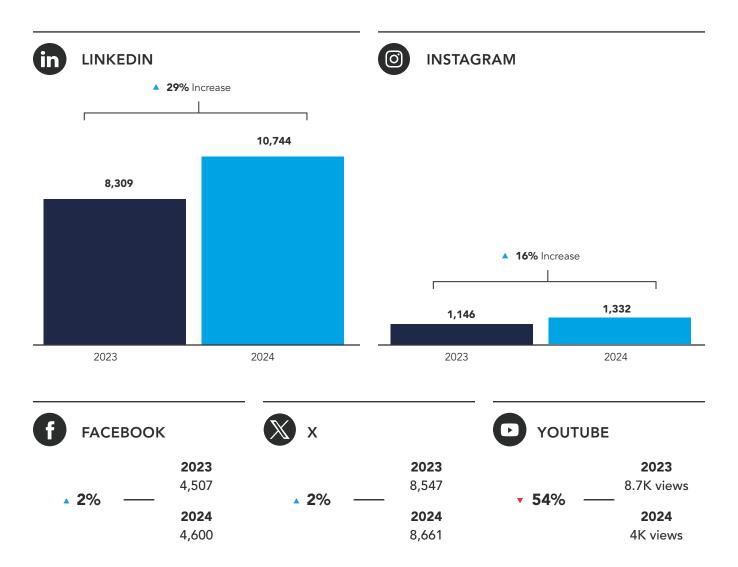




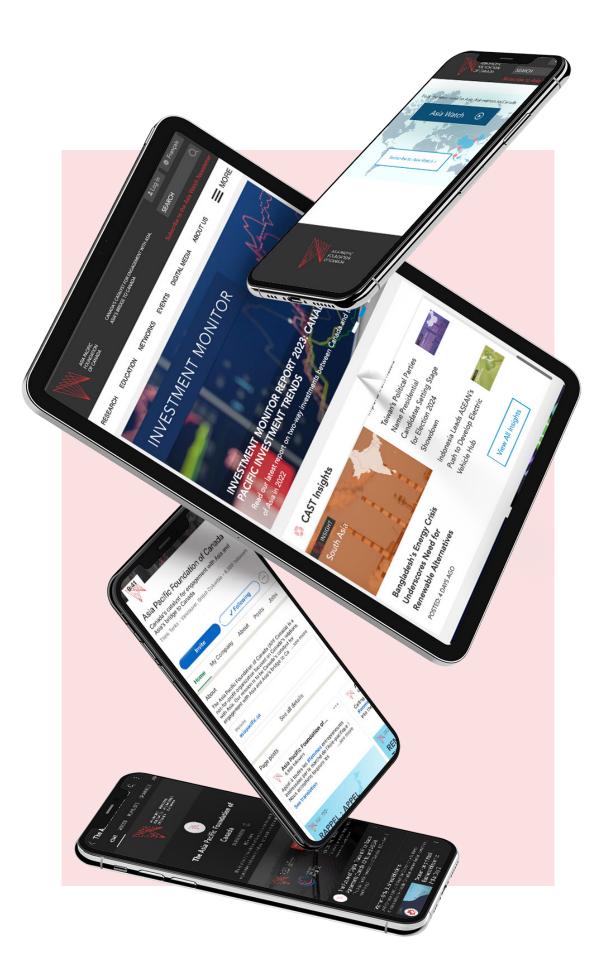
## SOCIAL MEDIA

To further position APF Canada as a valued and trusted source of relevant information and insights, APF Canada continues to leverage social media, with strong traffic and engagement across our social media channels, with an 11 per cent increase in total social media followers this year over last. On social media, the Foundation has been actively sharing new publications, events, and networking activities across Facebook, X, Instagram, YouTube, and LinkedIn, where we have seen the greatest engagement and increase in followers, with a 29 per cent increase in LinkedIn followers this year over last.

## Followers



Note: With a renewed focus on APF Canada roundtable and conference event recordings beginning in April 2024, we expect our YouTube views to bounce back next year.



# **FUNDING PARTNERS**

Core financial support for the Asia Pacific Foundation of Canada (roughly 55% of the Foundation's income in FY2023-24) came from the proceeds of investing endowment capital that was provided by the Government of Canada in 2005. We are grateful to the government agencies, corporations, foundations, and individuals that have contributed funding for specific APF Canada activities this year in our mission to be Canada's catalyst for engagement with Asia and Asia's bridge to Canada.

Below is a list of funding partners who have helped to make possible our work in FY23-24 - thank you.



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Investissement Québec International

Canada Helps – Asian Solidarity Fund

Charities Aid Foundation of Canada

International Academy Research and Training

**Canadian Online Giving Foundation** 

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### Year in review

# **Major Initiatives**

# **Our Impact**

WHO WE ARE

# **Financial Reports**

#### **BOARD OF DIRECTORS**

Hon. Pierre Pettigrew, P.C., L.L.D.

Chair of the Board, Asia Pacific Foundation of Canada

#### Lisa de Wilde

Vice-Chair of the Board, Asia Pacific Foundation of Canada; Bell Media Professor of Media Management, Schulich School of Business, York University; Former Chief Executive Officer, TVO

#### Jeff Nankivell

President and CEO, Asia Pacific Foundation of Canada

#### Hon. Baljit S. Chadha, P.C.

President and Founder, Balcorp Limited

Tech Executive, Entrepreneur, and Business Leader

#### Brian Gallant

Melissa M. Chee

CEO, Space Canada; Former MLA and Premier of New Brunswick

#### Melissa Kennedy

Executive Vice-President, Chief Legal Officer & Public Affairs, Sun Life Financial

#### John Knubley

Senior Advisor, Longview Communications and Boston Consulting Group; former Deputy Minister, Innovation, Science and Economic Development Canada

David Lederhendler Founder and CEO, Yeji Data Lab

Lois Nahirney

President and CEO, dnaPower Inc.; Inaugural Chair, CanWIN

#### Eoin Ó hÓgáin

Partner, Power Sustainable

Suromitra Sanatani, LL.B. Independent Director and Board Chair of Canada Post

# **Constance Sugiyama**

President, ConMark Strategy Inc.

#### Maili Wong

Executive Vice-President, Senior Portfolio Manager & Board Director Wellington-Altus Private Wealth

### DISTINGUISHED FELLOWS

#### Stewart Beck

Foundation of Canada

### Julia Bentley Canadian Diplomat (Rtd)

David Byng Governor and Special Advisor to the President, Royal Roads University

### Donald W. Campbell

Fulbright LLP

As of March 31, 2024

Former President and CEO, Asia Pacific

Senior Strategy Advisor, Norton Rose

Dan Ciuriak

Director and Principal, Ciuriak Consulting Inc.

Bart Édes Policy Analyst and Author

Jonathan T. Fried

Ambassador (Rtd)

Danielle Goldfarb

Advisor and expert on the digital economy, real-time data, geopolitics, trade, and public policy

#### Susan Gregson

Canadian Public and Foreign Service (Rtd)

Deanna Horton

Senior Fellow, Munk School of Global Affairs and Public Policy, University of Toronto

Van Jackson Professor of International Relations, Victoria University of Wellington

### Stéphanie Martel

Assistant Professor, Political Studies, Queen's University

Elina Noor

Senior Fellow, Asia Program, Carnegie Endowment for International Peace

**Pitman Potter** Emeritus Professor of Law, Peter A. Allard School of Law, University of B.C.

#### **Hugh Stephens**

Principal, Trans-Pacific Connections

#### Sharon Zhengyang Sun

Trade Policy Economist, Canada West Foundation

#### Atsushi Sunami

President, Sasakawa Peace Foundation

#### Yves Tiberghien

Professor, Director Emeritus, Institute of Asian Research, Co-Director, Center for Japanese Research, University of B.C.

#### **SENIOR FELLOWS**

(Non-resident)

#### Patrick Leblond

CN-Paul M. Tellier Chair on Business and Public Policy and Associate Professor in the Graduate School of Public and International Affairs at the University of Ottawa

#### Pascale Massot

Assistant Professor, University of Ottawa, School of Public Policy

#### Karthik Nachiappan

Research Fellow at the Institute of South Asian Studies, National University of Singapore

#### Kai Ostwald

Director of the Institute of Asian Research at the University of British Columbia Jia Wang Deputy Director, China Institute, University of Alberta

**Foundation Staff** 

VANCOUVER OFFICE

Jeff Nankivell

President & CEO

Vina Nadjibulla (November 7, 2023) Vice-President Research & Strategy

Laurel West (January 8, 2024) Vice-President Operations & Partnerships

Suryo Nugroho Ariyanto Program Manager, Networks & Partnerships

#### Charlotte Atkins Project Specialist, Business Asia

Jordan Dupuis Senior Program Manager, CIAC and

Partner Networks

#### Rose Bolderston Senior Program Manager, Business

Development

Suvolaxmi Dutta Choudhury

Program Manager, South Asia

Stephanie Cynthia

Executive Assistant & Operations Co-ordinator Sreyoshi Dey Senior Program Manager, South Asia and Public Opinion Research

Chloe Fenemore Graphic Designer

Phebe Minelle Ferrer Senior Research Specialist, APEC-CGBP

Ted Fraser Senior Editor

Scott Harrison Senior Program Manager, Northeast Asia

Annie (Peiqing) Hu Head of Finance & Accounting

Eva Moreta Martin Translator

Alexander King Program Manager, ABLAC/ATIP

Justin Kwan Senior Program Manager, APEC-CGBP

Charles Labrecque Director of Research

Stephanie Lee Program Manager, Southeast Asia

Maya (Xiaoting) Liu Program Manager, Greater China

Aloka McLean Board Secretary & Executive Assistant, CEO Mana Murakami

Program Support Co-ordinator, CIAC

Hema Nadarajah Program Manager, Southeast Asia

Mandy Ng Events Management Officer

Grace Melanie Pacio Head of Human Resources & Administration

Stephanie Perrin GESI Specialist

Camille (Qian-Li) Point Communications & Social Media Specialist

Jeffrey Reeves (To April 15, 2023) Vice-President, Research & Strategy

Michael Roberts Director of Communications

Naomi Shi Social Media & Communications Specialist

Yuko Uchida Executive Assistant & Project Co-ordinator

Anastasia Ufimtseva

Program Manager, International Trade & Investment

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### Erin Williams

Competencies

Senior Program Manager, Asia

Ryo (Jiong Liang) Yu Accounting Assistant

Mary (Hua) Zhong Accounting Associate

#### **CENTRAL CANADA OFFICE**

**Christine Nakamura** *Vice-President, Central Canada Office* 

Julia Da Silva Project Specialist, WES

Sue (Soo Yeon) Jeong Project Specialist, WES

Program Manager, Kakehashi Project

Nanako Kaneto Executive Assistant

Sian Jones

Andrew (A.W.) Lee Director, Inclusive International Trade

Pia Silvia Rozario Project Specialist, WES

#### **RESEARCH SCHOLARS**

Deeplina Banerjee Prerana Das Suyesha Dutta Tae Yeon Eom Rachael Gurney Ka Po Karen Hui Alberto Iskandar Saima Islam Sue (Soo Yeon) Jeong Shruti Jhunjhunwala Hari (Narayanan) Lakshmi Sasha (Chaewon) Lee Jamie Leung Dustin Lo Hema Nadarajah Chloe Yeung Momo Sakudo Alison Soe Angela (Chu Yun) Wang Xia (Xuemeng) Wang Ingrid Wong Irene (Airuo) Zhang

# Year in review

# Major Initiatives

# Our Impact

# Who We Are



Financial Statements of

# **OF CANADA**

And Independent Auditor's Report thereon Year ended March 31, 2024

# **ASIA PACIFIC FOUNDATION**



**KPMG LLP** PO Box 10426 777 Dunsmuir Street Vancouver BC V7Y 1K3 Canada Telephone (604) 691-3000 Fax (604) 691-3031

### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of Asia Pacific Foundation of Canada

#### Opinion

We have audited the financial statements of Asia Pacific Foundation of Canada (the "Foundation"), which comprise:

- the statement of financial position as at March 31, 2024 •
- the statement of operations for the year then ended
- the statement of changes in net assets for the year then ended •
- the statement of cash flows for the year then ended •
- and notes to the financial statements, including a summary of significant accounting policies

(hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2024, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our auditor's report.

We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



Asia Pacific Foundation of Canada Page 2

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

opinion on the effectiveness of the Foundation's internal control.

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an



Asia Pacific Foundation of Canada. Page 3

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting • estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting • and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the • disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned • scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

**Chartered Professional Accountants** 

Vancouver, Canada July 17, 2024

# ASIA PACIFIC FOUNDATION OF CANADA

Statement of Financial Position

March 31, 2024, with comparative information for 2023

#### Assets

Current assets: Cash Accounts receivable Prepaid expenses Investments at fair value (note 3(a))

Property and equipment (note 4) Deposits

### Liabilities and Net Assets

Current liabilities:

Accounts payable and accrued liabilities Deferred revenue (note 5) Subtenant deposit

Accrued grant obligation (note 7(c)(i))

Net assets: Restricted endowment fund (notes 1 and Unrestricted fund

Commitments and guarantees (note 7)

See accompanying notes to financial stateme

Approved on behalf of the Board:

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		2024	2023
	\$	1,306,456	\$ 2,007,655
		753,005	666,257
		137,219	147,768
		84,219,568	80,616,830
		86,416,248	83,438,510
		86,368	89,161
		37,821	37,821
		07,021	07,021
	\$	86,540,437	\$ 83,565,492
	\$	693,324	\$ 871,366
		1,767,443 47,749	2,263,407 47,749
		2,508,516	3,182,522
		251,356	 366,978
		2,759,872	3,549,500
l 7(c))		50,000,000	50,000,000
(-//		33,780,565	30,015,992
		83,780,565	80,015,992
	\$	86,540,437	\$ 83,565,492
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Statement of Operations

Year ended March 31, 2024, with comparative information for 2023

	2024	2023
Revenue:		
Investment income, net of investment fees of		
\$461,682 (2023 - \$446,572) (note 3(b))	\$ 1,755,899	\$ 2,344,751
Public sector funding	3,097,696	3,360,116
Private sector funding	362,302	748,656
Sponsored programs	7,592	77,583
	5,223,489	6,531,106
Operating expenses (note 9):		
Projects	2,874,019	2,715,927
Canada-in-Asia Conference	1,151,129	1,055,474
Kakehashi Program	554,305	1,188,146
APEC - Canada Growing Business Partners	295,632	315,333
McArthur Fellowship	34,798	49,858
Administration	1,164,971	814,149
Communication and public outreach	401,082	403,204
Facility and amortization	220,857	279,356
Grants	455,096	422,546
Secretariats	278,594	348,742
Board	118,124	93,098
	7,548,607	7,685,833
Deficiency of revenue over expenses before the undernoted	(2,325,118)	(1,154,727)
Realized gain on investments	4,706,045	2,953,042
Unrealized gain (loss) on investments	1,383,646	(2,265,404)
Excess (deficiency) of revenue over expenses	\$ 3,764,573	\$ (467,089)

See accompanying notes to financial statements.

# **ASIA PACIFIC FOUNDATION OF CANADA**

Statement of Changes in Net Assets

Year ended March 31, 2024, with comparative information for 2023

	Restricted endowment fund	Unrestricted fund	Total
Balance, March 31, 2022	\$ 50,000,000	\$ 30,483,081	\$ 80,483,081
Deficiency of revenue over expenses	-	(467,089)	(467,089)
Balance, March 31, 2023	50,000,000	30,015,992	80,015,992
Excess of revenue over expenses	-	3,764,573	3,764,573
Balance, March 31, 2024	\$ 50,000,000	\$ 33,780,565	\$ 83,780,565

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended March 31, 2024, with comparative information for 2023

	2024	2023
Cash provided by (used in):		
Operating activities:		
Excess (deficiency) of revenue over expenses Items not involving cash:	\$ 3,764,573	\$ (467,089)
Amortization	33,299	39,236
Amortization of deferred lease inducements	-	(4,693)
Unrealized loss (gain) on investments	(1,383,646)	2,265,404
	2,414,226	1,832,858
Changes in non-cash operating working capital:		
Accounts receivable	(86,748)	(431,117)
Prepaid expenses	10,549	375,487
Accounts payable and accrued liabilities	(178,042)	380,865
Deferred revenue	(495,964)	(388,512)
Subtenant deposit	-	(25,351)
Accrued grant obligation	(115,622)	(94,695)
	1,548,399	1,649,535
Investing activities:		
Purchase of equipment	(30,506)	(68,843)
Purchase of investments,		
net of draw-downs or dispositions	(2,219,092)	(1,185,261)
	(2,249,598)	(1,254,104)
Increase (decrease) in cash	(701,199)	395,431
Cash, beginning of year	2,007,655	1,612,224
Cash, end of year	\$ 1,306,456	\$ 2,007,655

See accompanying notes to financial statements.

### ASIA PACIFIC FOUNDATION OF CANADA

Notes to Financial Statements

Year ended March 31, 2024

#### 1. Nature of operations:

The Asia Pacific Foundation of Canada (the "Foundation") is a not-for-profit organization focused on Canada's relations with Asia and established by an Act of Parliament in 1984. The mission is to be Canada's catalyst for engagement with Asia and Asia's bridge to Canada. The Foundation is dedicated to strengthening ties between Canada and Asia with a focus on eight thematic areas: trade and investment, surveys and polling, regional security, digital technologies, domestic networks, sustainable development; building Asia Competency among Canadians, including young Canadians; and improving Canadians' general understanding of Asia and its growing global influence. Annual funding is provided by the income earned on a \$50 million endowment fund established by the federal government in November 2005, and from other sources. The principal endowment fund of \$50 million is to be maintained permanently.

The Foundation is registered with Canada Revenue Agency as a charitable organization and is exempt from income taxes.

#### 2. Significant accounting policies:

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations, under Part III of the CPA Canada Handbook -Accounting and reflect the following significant accounting policies:

(a) Revenue recognition:

when spent on the purpose as specified.

expenses are recognized.

Endowment contributions are recognized as direct increases in net assets.

- (b) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Foundation has elected to carry its investments at fair value with changes in fair value recognized in the Statement of Operations.

(i) The Foundation follows the deferral method of accounting for public and private sector funding and sponsorship contributions. Unrestricted contributions are recognized as revenue in the period in which they are received. Restricted contributions are recognized

The funds are recognized when received or receivable if the amount can be reasonably estimated and collection is reasonably assured and in the same year in which the related

(ii) Investment income is recorded on an accrual basis and recognized as revenue when earned, other than the investment income earned on the McArthur Fellowship fund (notes 3 and 5) which is restricted and deferred as part of the fund until spent.

Notes to Financial Statements (continued)

Year ended March 31, 2024

#### 2. Significant accounting policies (continued):

(b) Financial instruments (continued):

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred.

Financial assets carried at cost or amortized cost are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Foundation determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Foundation expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(c) Property and equipment:

Property and equipment are originally recorded at cost. Repairs and maintenance costs are charged to expense. Amortization is provided on a straight-line basis based on the assets' estimated useful lives using the following rates:

Computer equipment	3 years
Furniture and office equipment	4 - 6 years
Leasehold improvements	Lesser of useful life and remaining lease term

When a capital asset no longer contributes to the Foundation's activity to provide services, its carrying amount is written down to its fair value or replacement cost.

(d) Grants:

As part of the requirement of the restricted endowment fund, the Foundation makes commitments to provide funding to various research projects in disseminating information in the Asia Pacific region. These commitments are recorded as liabilities upon commencement of the term of the grants. Any shortages in actual grants made from the 25% annual grant funding obligation (note 7(c)) is accrued in the year the obligation pertains to.

# ASIA PACIFIC FOUNDATION OF CANADA

Notes to Financial Statements (continued)

Year ended March 31, 2024

#### 2. Significant accounting policies (continued):

(e) Allocation of expenses:

The Foundation incurs a number of general expenses that are common to the administration of the Foundation and each of its programs. The Foundation allocates its general expenses by identifying the appropriate basis of allocating each component expense and applies that basis consistently each year (note 9).

General expenses relate to human resources, information technology, finance and administration. Human resources and information technology are allocated based on time spent in relation to the programs. Finance and administration expenses are allocated based on actual usage and costs.

(f) Employee future benefits:

The Foundation provides a defined contribution plan in the form of a match group registered retirement savings plan ("RRSP") contribution up to 5% of gross salary. Contributions toward the plan are expensed as incurred. During the fiscal 2024, the Foundation incurred \$93,736 (2023 - \$93,616) in contribution expense for RRSP benefits.

(g) Contributed services and materials:

The Foundation may receive contributed services, including services from governance members, sponsors and volunteers each year. Because of the difficulty in determining the fair value, contributed services are not recognized in the financial statements.

Contributed materials are recorded at fair value at the date of contribution where such fair value is determinable, and the contributed materials would otherwise have been purchased.

(h) Foreign currency translation:

Monetary items denominated in a foreign currency are adjusted at the statement of financial position date to reflect the exchange rate in effect at that date. Non-monetary items are translated at rates of exchange in effect when the assets were acquired, or obligations incurred. Revenues and expenses are translated at average rates for the month in which they are incurred. Exchange gains and losses are included in the determination of excess of revenue over expenses for the period.

(i) Use of estimates:

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Items requiring the use of management estimates include the fair value of investments. Actual results may differ from these estimates.

Notes to Financial Statements (continued)

#### 3. Investments and investment income, net:

(a) Investments at fair value:

Investments are comprised of portfolios as at March 31 as follows:

	2024	2023
Endowment fund portfolio ( <i>i</i> ) McArthur Fellowship portfolio ( <i>ii</i> )	\$ 82,752,958 1,466,610	\$ 79,285,116 1,331,714
	\$ 84,219,568	\$ 80.616.830

(*i*) The endowment fund portfolio holds investments at fair value as follows:

	2024	2023
Phillips, Hager & North Funds Mortgage		
Pension Trust \$	3,635,217	\$ 3,472,588
Short Term Bond & Mortgage Fund	5,239,835	204,985
Canadian Money Market Fund	81,076	80,233
RBC QUBE Low Volatility Global Equity Fund	10,050,919	10,717,980
	19,007,047	14,475,786
Fiera Capital Corporation Funds:		
Short-term investments	35	33
Canadian equity fund	20,626,662	21,402,583
Global equity fund	19,712,220	19,671,930
	40,338,917	41,074,546
Romspen Investment Corporation Mortgage		
investment funds	8,012,800	8,054,052
Axium Infrastructure fund	8,463,000	8,089,000
Vancouver Foundation Asia Pacific Foundation		
of Canada Fund	12,231	11,562
CBRE GIP Global Alpha Fund:		
CBRE GIP Global Alpha Fund - Accumulation Units	-	3,950,158
CBRE GIP Global Alpha Fund - Distribution Units	6,918,963	3,630,012
	6,918,963	7,580,170
\$	82,752,958	\$ 79,285,116

# **ASIA PACIFIC FOUNDATION OF CANADA**

Notes to Financial Statements (continued)

Year ended March 31, 2024

#### 3. Investments and investment income, net (continued):

(a) Investments at fair value (continued):

(ii) The McArthur Fellowship portfolio is invested with the funds belonging to the McArthur Fellowship program (note 5). It holds investments at fair value as follows:

Fiera Capital Corporation - Balan

(b) Investment income, net:

Investment income is comprised of the following:

Income and capital distributions Dividend Interest

Less: investment management and c

(note 5).

4. Property and equipment:

#### 2024

Computer equipment Furniture and office equipment Leasehold improvements

	2024	2023
nced EFT fund	\$ 1,466,610	\$ 1,331,714

	2024	2023
	\$ 1,371,314	\$ 1,884,628
	605,283	669,962
	240,984	236,733
	2,217,581	2,791,323
custodian fees	(461,682)	(446,572)
	\$ 1,755,899	\$ 2,344,751

The income earned net of fees incurred related to the McArthur Fellowship investment portfolio are deferred and accounted for through the McArthur Fellowship program funds

Cost	 ccumulated mortization	Net book value
\$ 94,462 287,374 67,570	\$ 73,663 261,288 28,087	\$ 20,799 26,086 39,483
\$ 449,406	\$ 363,038	\$ 86,368

Notes to Financial Statements (continued)

#### Year ended March 31, 2024

#### 4. Property and equipment (continued):

2023	Cost	cumulated mortization	Net book value
Computer equipment Furniture and office equipment Leasehold improvements	\$ 75,297 276,033 67,570	\$ 61,074 252,288 16,377	\$ 14,223 23,745 51,193
	\$ 418,900	\$ 329,739	\$ 89,161

#### 5. Deferred revenue:

	McArthur Fellowship	Kakehashi Program	Other Programs	Total
Balance, beginning of year Funds received Funds receivable	\$ 1,399,792 - -	\$ 423,150 184,675 -	\$ 440,465 1,981,060 238,670	\$ 2,263,407 2,165,735 238,670
Investment income earned Change in fair value of	40,131	-	-	40,131
investment Revenue recognized	94,761 (34,798)	- (563,825)	- (2,436,638)	94,761 (3,035,261)
Balance, end of year	\$ 1,499,886	\$ 44,000	\$ 223,557	\$ 1,767,443

As at March 31, 2024, the McArthur Fellowship deferred funds are held in investments of \$1,466,610 (2023 - \$1,331,714) (note 3(a)(*ii*)),and in cash for the remaining balance of \$33,276 (2023 - \$68,078).

As at March 31, 2024, the Kakehashi Program had funds unspent and deferred in the amount of \$44,000 (2023 - \$423,150). The Ministry of Foreign Affairs of Japan (the "Ministry") has confirmed extension of the program into the next fiscal year and has already disbursed additional funds for that purpose. The Foundation is awaiting confirmation from the Ministry regarding roll-over of unspent funds into fiscal 2024.

During 2024, the Foundation has charged administrative fees of \$9,519 (2023 - \$14,114) to the Kakehashi Program as allowed under the program agreement. These amounts have been included as revenues in the statement of operations.

#### 6. Contributed materials:

During the years ended March 31, 2023 and March 31, 2024, the Foundation did not receive any contributed materials from sponsors that would be included in revenues in the Statement of Operations.

# ASIA PACIFIC FOUNDATION OF CANADA

Notes to Financial Statements (continued)

Year ended March 31, 2024

#### 7. Commitments and guarantees:

(a) As at March 31, 2024, the Foundation has three operating leases related to its office premises, which include two leases in Vancouver that expire in January 2027 and November 2031 and a Toronto lease that expires in May 2027. The future minimum lease payments in the next five years are as follows:

2025
2026
2027
2028
2029
Thereafter

The Vancouver lease that expires in January 2027 has a monthly minimum lease payment of \$13,188 and has been subleased to a tenant at the same rate of \$13,188 per month. The sublease agreement also expires in January 2027.

- with a total limit of up to \$194,500 (2023 \$190,000).
- (c) The Foundation, under its endowment fund agreement, is:
  - income to be used in determining the grants.

For the year ended March 31, 2024, the grant funding obligation was \$439,708 (2023 - \$413,956). This amount, in addition to the prior year grant funded underage of \$366,978 (2023 - net of \$461,673 prior year underage), resulted in a total obligation of \$806,686 (2023 - \$875,629). Total grants awarded for the year were \$555,330 (2023 - \$508,651), and there was an amount of \$251,356 accrued for the remaining obligation as at year-end (2023 - \$366,978).

\$	304,936
	307,099
	282,589
	120,907
	116,424
	316,008
\$	1,447,963

(b) The Foundation currently guarantees credit cards used by its employees for travel expenses

(i) Committed in any fiscal year to use minimum 25% of the rolling endowment fund income reported in the second prior year statement of operations to fund its grants program. Fund income includes investment interest and dividend and other similar income, less management fees charged. Realized gains or losses on dispositions or redemptions of investments and capital gains distributions are excluded from the calculation of fund

(ii) Committed to preserve the principal endowment fund of \$50 million over the long-term.

Notes to Financial Statements (continued)

Year ended March 31, 2024

#### 8. Financial risks:

#### (a) Credit risk:

Credit risk represents the financial loss that the Foundation would suffer if the Foundation's counterparties to a financial instrument, in owing an amount to the Foundation, fail to meet or discharge their obligation to the Foundation. As at March 31, 2024, the Foundation is exposed to credit risk in connection with its cash, accounts receivable, investments and deposits.

The Foundation manages its credit risk by investing in instruments with reputable banks and investment managers in accordance with its Investment Policy. Exposure to credit risk in accounts receivable is reduced as the monies outstanding are due from multiple credit-worthy debtors.

#### (b) Liquidity risk:

Liquidity risk is the risk that the Foundation will not be able to meet its financial obligations as they become due. The Foundation's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash to meet its liabilities when they become due. Management forecasts cash flows periodically to ensure the Foundation has sufficient cash available on demand to meet expected operational expenses and committed grant obligations for one year.

(c) Market risk:

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks include currency risk, interest rate risk and other price risk. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while optimizing returns. This risk is managed through a diversified portfolio in accordance with the Foundation's Investment Policy approved by its Board, and monitoring of the market capitalization and trading liquidity of each holding.

(i) Interest rate risk:

Interest rate risk is the risk that the fair value and/or future cash flows of a financial instrument will fluctuate because of changes in interest rates. The Foundation's investments in bond, mortgage and money market funds are subject to interest rate risks.

(ii) Currency risk:

Currency risk is the risk that the fair value and/or cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Foundation has transactions in foreign currencies as part of its mandate. Fluctuations in the foreign exchange rate give rise to a risk that revenues over expenditures and cash flows may be negatively impacted.

The Foundation does not enter into foreign exchange contracts to manage the effect of currency risk.

### ASIA PACIFIC FOUNDATION OF CANADA

Notes to Financial Statements (continued)

Year ended March 31, 2024

#### 8. Financial risks (continued):

(c) Market risk (continued):

(iii) Other price risk:

The Foundation's exposure to other price risk is primarily attributable to fluctuations in quoted market prices of listed investments. The exposure to price changes is managed by monitoring the changes in market conditions that may have an impact on the market prices or factors affecting the value of these investments.

from the prior year.

#### 9. Allocation of expenses:

allocated to programs as follows:

Projects

Canada-in-Asia Conference Kakehashi Program Communication and public outreach Grants program Secretariats Board APEC - Canada Growing Business Partr McArthur Fellowship

#### 10. Comparative information:

Certain comparative information has been reclassified to conform to this year's financial statements presentation. There was no impact on the prior year deficiency of revenue over expenses or net assets as a result of these reclassifications.

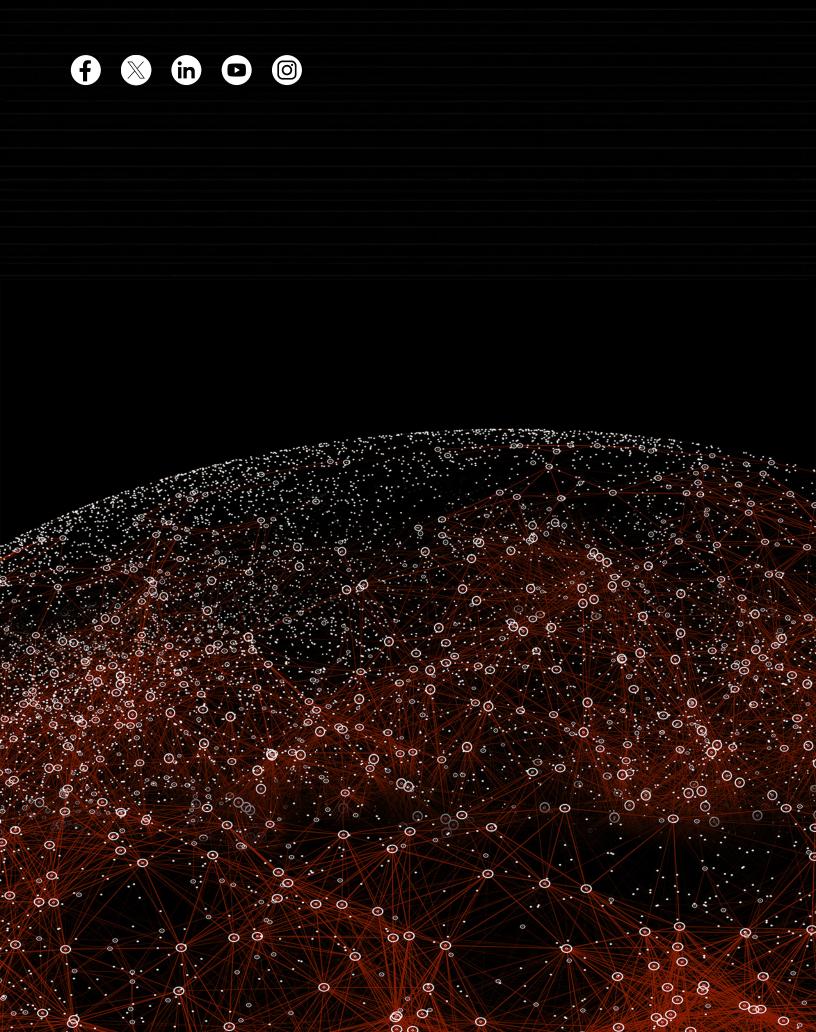
#### 11. Subsequent events:

Subsequent to year end, in July 2024 the Foundation entered into a grant agreement with the Government of Canada Department of Foreign Affairs, Trade and Development ("Foreign Affairs") whereby Foreign Affairs will provide funding of \$22,427,322 over the Foundation's 5 fiscal years from 2025 to 2029. The funding is to be used to establish and support the operations of a regional office in Singapore and to support programming and research aligned with Canada's Indo-Pacific Strategy.

There have been no significant changes to the Foundation's exposure to the above financial risks

	2024	2023
	\$ 1,724,925	\$ 1,865,259
	283,271	280,280
	112,506	104,917
	323,558	334,329
	15,388	8,590
	96,969	108,708
	84,044	66,283
nership	281,488	267,270
	167	214
	\$ 2,922,316	\$ 3,035,850

Human resources, information technology and finance and administration expenses have been



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